

# MYOB EXO Business Add on Solutions Catalogue

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# MYOB EXO Business

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### Advanced Reporting

<b>Business Need</b>	Advanced Reporting
<b>Industry</b>	Non-specific
<b>Product</b>	Cellophane
<b>Provider</b>	PC Dev Limited
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.pcdev.co.nz/cellophane">http://www.pcdev.co.nz/cellophane</a>
<b>Brief description</b>	Cellophane is a Clarity Report wrapper program that allows a user to do scheduled and/or bulk, customised Clarity report runs of any Clarity report or form.
<b>Main Benefits</b>	<p>Key scenarios for the use of Cellophane:</p> <ul style="list-style-type: none"><li>• Weekly staff sales reports by staff member emailed automatically;</li><li>• Month-end management reports created on the last day of the month;</li><li>• Personalised order status reports sent out to each customer half-hourly or at the end of the day;</li><li>• Send out statements or invoices to customers – added flexibility than core functionality;</li><li>• Limited version available free of charge.</li></ul>
<b>Customer Suitability</b>	Any customers with bulk or scheduled reporting requirements (either internal or external)





# MYOB EXO Business

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<b>Business Need</b>	Advanced Reporting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	EBS Reports	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://exobiz.com.au/product.php?itemid=3">http://exobiz.com.au/product.php?itemid=3</a>	
<b>Brief description</b>	EBS Reports is a module that provides a selection of popular style reports that can be exported directly to Microsoft Excel without the need for Clarity.	
<b>Main Benefits</b>	<p>EBS Reports does not replace but enhances your reporting ability alongside Clarity. EBS Reports will store specific settings for a report that the end user chooses to setup, lending itself to one-time configuration for a specific report and using it many times in the future.</p> <ul style="list-style-type: none"> <li>• Advanced Sales Reports</li> <li>• Advanced Stock Reports</li> <li>• Advanced Customer Reports</li> <li>• Advanced Job Costing Reports</li> </ul>	
<b>Customer Suitability</b>	Any business that wants reporting	

<b>Business Need</b>	Advanced Reporting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	EziView	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	EziView is an end user data entry, reporting and graphing tool.	
<b>Main Benefits</b>	<p>EziView is an easy to use, yet powerful end user data entry, reporting and graphing tool. It facilitates the creation of custom data grids to attach to any table or view in any database. It has been built to be easily configurable and manageable by end-users.</p> <ul style="list-style-type: none"> <li>• Simultaneously connect to and report from, multiple databases or sources</li> <li>• Add and edit data from the grid</li> <li>• Add and save grid grouping and filters</li> <li>• Print and save WYSIWYG (What You See IS What You Get) Reports</li> <li>• Create and save graphs with the ability to re-sort data and reprint</li> <li>• Launch EziView grids from other grids, applications or shortcuts</li> <li>• Create your own custom fields within the grids. This may be as simple as adding two fields together, or a complex mathematical or SQL based calculation</li> <li>• Import and export grid layouts</li> <li>• Add conditional formatting based on the grid data</li> <li>• Create grid pivot tables for fast flexible reporting <ul style="list-style-type: none"> <li>○ All grids, charts and reports exportable to common file formats</li> </ul> </li> </ul>	
<b>Customer Suitability</b>	Solution is suitable for all SMEs	

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<b>Business Need</b>	Advanced Reporting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	LARF for EXO Business	
<b>Provider</b>	Very Impressive Software Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/">http://veryimpressivesoftware.co.nz/</a>	
<b>Brief description</b>	LARF (Local Ad Hoc Reporting Function) is an 'on the fly' reporting tool for generating SQL queries from a user friendly interface and building reports.	
<b>Main Benefits</b>	<p>LARF is a tool that has fields and tables pre-linked so you can easy and quickly run queries of your database, and build reports. These queries and reports can be saved and re-run as and when you please.</p> <ul style="list-style-type: none"> <li>• Provides an easy to use interface for getting data</li> <li>• Is read only, no updates to data</li> <li>• Presents user with understandable field names</li> <li>• Great at listing data</li> </ul>	
<b>Customer Suitability</b>	Any sized customer who wants to be able to create queries or write reports using their data without having to be gurus in MYOB Clarity or SQL Server.	




# MYOB EXO Business

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### Asset Management

<b>Business Need</b>	Asset Management	
<b>Industry</b>	Hiring/Rental	
<b>Product</b>	4Hire	
<b>Provider</b>	Horizon Business Systems	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.horizonbs.com.au/4hire.html">www.horizonbs.com.au/4hire.html</a>	
<b>Brief description</b>	4Hire is a rental/hire management tool that fully integrates to MYOB EXO Business.	
<b>Main Benefits</b>	<p>Hiring functionality includes; hire contracts, price lists, global/debtor downtimes, hiring schedule, linking to MYOB EXO Business for invoicing/debtors/stock locations, linking to MYOB EXO Job Costing for hire related jobs (such as commissioning), linking to MYOB EXO Fixed Assets (depreciation).</p> <ul style="list-style-type: none"> <li>• Full integration to MYOB EXO Business: no more double handing of data</li> <li>• Usage of MYOB EXO Business branches/stock locations</li> <li>• Batching of transactions to MYOB EXO Business</li> </ul>	
<b>Customer Suitability</b>	<p>Existing interest and users in the following areas of rental;</p> <ul style="list-style-type: none"> <li>• Surveying Equipment</li> <li>• Radio Equipment</li> <li>• Light Industrial Hire</li> </ul>	

<b>Business Need</b>	Asset Management	
<b>Industry</b>	Hiring/Rental	
<b>Product</b>	EBS Hire	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exobiz.com.au">http://www.exobiz.com.au</a>	
<b>Brief description</b>	EBS Hire is a hire module that integrates into EXO Fixed Assets and Stock and allows for regular invoicing of hire contracts.	
<b>Main Benefits</b>	<p>This solution integrates EXO stock and assets and allows you to create, track and invoice hire contracts.</p> <ul style="list-style-type: none"> <li>• Fully integrates into MYOB EXO</li> <li>• Allows easy transfer of Stock Items to Assets</li> <li>• All contract events are fully tracked</li> <li>• All asset events are fully tracked</li> </ul>	
<b>Customer Suitability</b>	The solution covers a number of target customer groups. We have customers that hire high end surveying equipment, musical instruments and gas cylinders	

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<b>Business Need</b>	Asset Management
<b>Industry</b>	Non specific
<b>Product</b>	Very Impressive Assets Standard
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/very-impressive-assets/">http://veryimpressivesoftware.co.nz/products/very-impressive-assets/</a>
<b>Brief description</b>	Family of software packages that simplify the complexities of asset management with a range of flexible, easy to use, and comprehensive tools suitable for business of all sizes.
<b>Main Benefits</b>	<p>There are currently two versions of Very Impressive Assets available, Lite and Standard. The Standard version has been enhanced from WinFix, the product we launched in 1992.</p> <ul style="list-style-type: none"> <li>• Easy to use</li> <li>• Has a hierarchy of locations for reporting</li> <li>• 'Drag and Drop' ability for asset location transfers</li> <li>• Includes reports tailored for New Zealand tax purposes</li> <li>• Fully integrated with MYOB EXO Business</li> </ul>
<b>Customer Suitability</b>	Any sized business that would like an easy to use application for all their asset management needs.

<b>Business Need</b>	Asset Management
<b>Industry</b>	Non specific
<b>Product</b>	Very Impressive Assets Professional
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.veryimpressivesoftware.co.nz/products/very-impressive-assets/professional.aspx">http://www.veryimpressivesoftware.co.nz/products/very-impressive-assets/professional.aspx</a>
<b>Brief description</b>	<p>The Professional (Pro) version is our advanced two-in-one module with the best of both worlds; it's a maintenance and asset management system in one.</p> <p>Combining these two systems means less time spent locating and linking the asset from one system to the other; you now have both sets of information available and accessible for quicker referencing and there is less repeated data entry.</p>
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Unlimited companies and books can be set up</li> <li>• 'Drag and Drop' ability for quick asset location transfers</li> <li>• Depreciates assets by a single click of a button</li> <li>• Forecasts depreciation up to 99 periods</li> <li>• Inbuilt maintenance scheduler</li> <li>• Seamless integration with MYOB EXO Business</li> </ul>
<b>Customer Suitability</b>	Any organisation that wants to easily manage, depreciate, track assets, record unforeseen maintenance and schedule maintenance



# MYOB EXO Business

## Add on Solutions Catalogue

### Business/Financial Planning and Forecasting



<b>Business Need</b>	Business/Financial Planning and Forecasting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Advanced GL Budgets for EXO Business	
<b>Provider</b>	Simcock IT Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.simcockit.com.au/resources.html#CustomSoftware">http://www.simcockit.com.au/resources.html#CustomSoftware</a>	
<b>Brief description</b>	Simcock IT Consulting's Advanced GL Budgets for EXO Business is designed to create, edit, import and export GL budgets quickly and easily.	
<b>Main Benefits</b>	<p>Fully integrated with EXO Business and is designed to quickly deal with GL budgeting tasks. Quickly import and export direct to excel in seconds. Create new budgets in seconds. Advanced GL Budgets has a great interface for editing budgets on screen quickly and easily in a tabular format by branch, account no, sub account as rows and periods as columns. Columns can be filtered and searched on for easy editing.</p> <ul style="list-style-type: none"> <li>• Import from and Export Budgets Directly to Excel.</li> <li>• Edit budgets in tabular format on screen quickly.</li> <li>• Ability to spread year values and populate values to all periods for an account.</li> <li>• Built to handle large data sets, lost(s) of branches accounts and sub account combos.</li> </ul>	
<b>Customer Suitability</b>	Advanced GL Budgets for EXO Business is suited to all businesses but if you are having problems with speed in dealing with budget tasks this is the answer.	




<b>Business Need</b>	Business/Financial Planning and Forecasting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Cashbook Import	
<b>Provider</b>	Zac Software Ltd.	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz/cashbook.htm">http://www.zac.co.nz/cashbook.htm</a>	
<b>Brief description</b>	Will import an Excel spread sheet of cash transactions into the Suspended Batch section of the integrated cash book.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Will import an Excel spread sheet of cash transactions into the Suspended Batch section of the integrated cash book.</li> <li>• Import direct to integrated cash book</li> </ul>	
<b>Customer Suitability</b>	Any EXO Business user	

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<b>Business Need</b>	Business/Financial Planning and Forecasting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	General Ledger Consolidation	
<b>Provider</b>	Zac Software Ltd.	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz/index.htm">http://www.zac.co.nz/index.htm</a>	
<b>Brief description</b>	This will copy all GL transactions from two or more EXO Business companies into a separate company and display each company as a branch.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• One minute to consolidate many companies.</li> <li>• Moves all GL transactions</li> <li>• Each subsidiary treated as branch.</li> <li>• Can use inbuilt GL report writer for consolidated company</li> </ul>	
<b>Customer Suitability</b>	Any EXO Business user who needs to consolidate multiple company GL databases	

<b>Business Need</b>	Business/Financial Planning and Forecasting	  <small>Better software. Better business.</small> 
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Sales Budgets	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Creates sales budgets by customer, customer groups, by sales rep or areas. Presents sales history by year, month, customer and rep and allows plus or minus % factoring	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• See the actual sales history and create the future budget in minutes in fast table view</li> <li>• Broad brush percentage factor makes a new budget in seconds by increasing by a mark-up on last year</li> <li>• Fast sort by customer, by month to see each customer's performance, showing trends and buying behaviour</li> <li>• Set a specific budget by rep (or area) - detailed budget created based on rep selection, viewing historical and current sales to assist process</li> <li>• View actual year to date figures alongside budget and enter forecast figures as you go to see variances to budget and re-cast likely results</li> <li>• Print or PDF your budgets —from specific customer budgets, by rep or area, right through to entire company budgets. Each party can receive 'their' budget</li> </ul>	
<b>Customer Suitability</b>	For businesses that wish to create sales budgets by customer or customer groups, reps or areas—set to each month of the year	

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<b>Business Need</b>	Business/Financial Planning and Forecasting
<b>Industry</b>	Non-specific
<b>Product</b>	Momentum GL Budget Utility & GL Budget Split Utility
<b>Provider</b>	Momentum Software Solutions
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>
<b>Brief description</b>	The Momentum GL Budget Utility and GL Budget Split Utility was developed for the Not for Profit industry. The solution provides very advanced budgeting and apportioning of funds and expenses across programs and cost centres. The solution then splits selected transactions in the GL based on the set budgets.
<b>Main Benefits</b>	<p>Advanced budgeting and transaction apportioning to programs and departments.</p> <p>The GL Budget Split Utility enables the following:-</p> <ul style="list-style-type: none"> <li>• Enter a funding or grant amount then apportion those funds across multiple programs (Sub-Accounts) based on amount or %</li> <li>• Apportion budgeted expenses across cost centres (Branches) based on the fund apportioning</li> <li>• At month end selected transactions are 'split' in the GL to apportion them based on the budgets</li> <li>• Ability to 'undo' and 're-do' the splits</li> <li>• Saves time &amp; improves efficiency</li> <li>• Reduces errors</li> </ul>
<b>Customer Suitability</b>	Not for Profits with advanced accounting needs





# MYOB EXO Business

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### Computer Management and Data Backup

<b>Business Need</b>	Computer Management and Data Backup	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Momentum Easy BackUp	
<b>Provider</b>	Momentum Software Solutions	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
<b>Brief description</b>	Momentum Easy BackUp allows copying EXO Live to Test, on demand backup of Live. It enables you to restore a 'test' database from backup. You can create custom backups for training purposes and regularly refresh them from your live system.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Quick and Easy</li> <li>• Insurance for your data</li> <li>• Creates a safe testing ground</li> </ul>	
<b>Customer Suitability</b>	Any EXO Business customer	

<b>Business Need</b>	Computer Management and Data Backup	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Remote Console	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	Remote Console is an application that allows an organisation to connect remotely to the servers, desktops, routers and firewalls in their care	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Remote Console is an application that allows an organisation to connect remotely to the servers, desktops, routers and firewalls in their care. It manages the connections within the database that the organisation uses.</li> <li>• Centralises management of customer remote connection details</li> <li>• Stores RDP, Citrix, Dameware, Team Viewer, RAdmin, VNC, PC anywhere connections in one central database.</li> <li>• Preloads VPN connections</li> <li>• Offline mode available for Laptops while out of the office.</li> </ul>	
<b>Customer Suitability</b>	Organisations that manage remote IT accessibility	

## MYOB EXO Business

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<b>Business Need</b>	Computer Management and Data Backup
<b>Industry</b>	Non-specific
<b>Product</b>	SQL Backup to Local Drive / USB
<b>Provider</b>	Zac Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.zac.co.nz">www.zac.co.nz</a>
<b>Brief description</b>	<p>This program will place a zipped backup on your local drive and then copy it to a USB memory drive. Works for all SQL databases. Easy to set up using the normal EXO login</p>
<b>Main Benefits</b>	<ul style="list-style-type: none"><li>• Quickly create a backup anytime and then take it home with you</li></ul>
<b>Customer Suitability</b>	All EXO Business users



**zac** Software Ltd.





# MYOB EXO Business

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### CRM/Contact Management

<b>Business Need</b>	CRM/Contact Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Mailout	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	Exosoft Mailout is for building and sending email campaigns to large groups of contacts. Exosoft Mailout manages the sending of large quantities of individual emails. It also provides the ability to filter contacts by name, addresses, companies and categories. It sends the emails from within Outlook, but only one at a time thereby avoiding spam issues. It comes with its own embedded HTML editor and supports templates, custom signatures and merge fields.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Sends each email individually, therefore no limit on the number it can send</li> <li>• Provides HTML editor to build HTML emails</li> <li>• Can embed key name fields for email personalisation</li> <li>• Can use Outlook contacts as the sending list</li> <li>• Ability to embed images into an email</li> <li>• Manage multiple mail profiles</li> </ul>	
<b>Customer Suitability</b>	This is a great marketing/newsletter tool for those organisations that wish to manage their own distributions. Mailout ideally accompanies ExoSync for emailing from MYOB EXO contacts, utilising filtering by Marketing Classes, Debtor Groups and or Sales People against the individual customers.	



  

<b>Business Need</b>	CRM/Contact Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	EBS CRM	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exobiz.com.au/products_info.php?products_id=1">http://www.exobiz.com.au/products_info.php?products_id=1</a>	
<b>Brief description</b>	EBS CRM boasts extensive contact management, sales and marketing automation all in one package that fully integrates to accounts and inventory data in MYOB EXO Business.	
<b>Main Benefits</b>	<p>EBS CRM is fully integrated with EXO. There is no synchronisation or file upload.</p> <ul style="list-style-type: none"> <li>• Process driven</li> <li>• Works out of the box with predefined industry groups</li> <li>• Not a lot of configuration required</li> <li>• Works with your workflow</li> <li>• Customisable - can be modified to suit</li> </ul>	
<b>Customer Suitability</b>	Customers requiring easy to use and customisable CRM	





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<b>Business Need</b>	CRM/Contact Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	ExoSync	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	ExoSync updates information from MYOB EXO Business into multiple Outlook contact folders, allowing filtering of contact information for different staff.	
<b>Main Benefits</b>	<p>ExoSync pushes contact information from the MYOB EXO Business Contacts, Debtors and Creditors to your Microsoft Outlook contacts on an automated scheduled basis. In doing so it uses filters and parameters to send additional information and restrict the amount of contacts you may wish to have.</p> <ul style="list-style-type: none"> <li>• Multiple Synchronisations</li> <li>• Customise Synchronised Content</li> <li>• Synchronises one set of EXO Contacts to multiple Outlook Users</li> </ul>	
<b>Customer Suitability</b>	SME's using Microsoft Outlook & EXO Business	

<b>Business Need</b>	CRM/Contact Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Phone Messenger	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	Phone Messenger is an email application that sends emails using the contact details from MYOB EXO Business Debtor & Creditor Contacts	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Phone Messenger is an email application that sends emails with contact details from MYOB EXO Business Debtor &amp; Creditor Contacts. It allows a telephonist to look up clients and send a contact email picking up contact details from MYOB EXO Business.</li> <li>• Uses contact details from MYOB EXO</li> <li>• Choose to attach credit information, notes and history notes</li> </ul>	
<b>Customer Suitability</b>	Ideal internal solution to quickly complete common customer questions	

# MYOB EXO Business

## Add on Solutions Catalogue

### Data Integration/Synchronisation

<b>Business Need</b>	Data Integration /Synchronisation	
<b>Industry</b>	Non-specific	
<b>Product</b>	AutoXML	
<b>Provider</b>	PC Dev Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.pcdev.co.nz/cellophane">http://www.pcdev.co.nz/cellophane</a>	
<b>Brief description</b>	AutoXML is a simple program designed to facilitate import and export of XML data between a database either a local folder or FTP server.	
<b>Main Benefits</b>	<p>AutoXML is a simple interface between a SQL database and import/export folders either locally or on an FTP server. The program is designed to run unattended. For each application a SQL query will need to be formed as a stored procedure on the database. AutoXML then uses the inputs and outputs of the stored procedures to import and export XML data. FTP connections are set to retry in case of failure and notifications of errors are logged and may be sent to an administrator.</p> <ul style="list-style-type: none"> <li>• Intended for scheduled setup - no user interaction required</li> <li>• Creates well-formed XML document from SQL XML queries</li> <li>• Upload/download via FTP with retries</li> <li>• Supports multiple upload/download profiles</li> </ul>	
<b>Customer Suitability</b>	Any customer requiring offsite XML uploads	


<b>Business Need</b>	Data Integration /Synchronisation	
<b>Industry</b>	Non-specific	
<b>Product</b>	Bizpro ExoLink	
<b>Provider</b>	Bizpro	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://bizpro.com.au/">http://bizpro.com.au/</a>	
<b>Brief description</b>	ExoLink provides integration between MYOB EXO Business and MYOB RetailManager POS	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Centralised Reporting across multiple retail stores running independently</li> <li>• Centralised inventory management and visibility of stock from head office</li> <li>• Centralised stock ordering and distribution is possible</li> <li>• Scalable solution capable of handling large numbers of stores and transaction volumes</li> <li>• Stores run individual instances of RetailManager which means the POS can work offline and data synchronisation occurs on a schedule.</li> </ul>	
<b>Customer Suitability</b>	Suitable for customers that require offline POS but still want info transferring back and forth to MYOB EXO Business, also great for Franchise groups.	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	CRM/Contact Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	CRMConnect	
<b>Provider</b>	Kruger & Kings-Lynne (KKL)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.kkl.com.au/crmconnect-exonet-integration-with-microsoft-crm/">http://www.kkl.com.au/crmconnect-exonet-integration-with-microsoft-crm/</a>	
<b>Brief description</b>	CRMConnect synchronises the valuable information in your MYOB EXO Business accounting system with Microsoft CRM	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Create, delete and update Accounts and Contacts in either CRM or MYOB EXO Business. Changes will be reflected.</li> <li>• All details such as relationships between entities, head office, postal and email addresses etc, are synchronised</li> <li>• Synchronise stock items, quotes, orders and invoices from MYOB EXO Business to CRM</li> <li>• Generate quotes in CRM</li> <li>• Ability to synchronise custom tables and columns</li> <li>• Together with Microsoft CRM create very specific marketing lists</li> <li>• Together with Microsoft CRM unlock targeted sales campaigns complete with measurement tools from CRM to tie in with customer data from MYOB EXO Business</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs that use Microsoft CRM	



<b>Business Need</b>	Data Synchronisation (Payroll)	 <b>GlobalBizpro</b> <small>Better software. Better business.</small>  <b>MYOB ENTERPRISE SOLUTIONS</b> <b>PLATINUM PARTNER</b>
<b>Industry</b>	Non-specific	
<b>Product</b>	EXO to Comacc Integrator	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	For businesses that use MYOB EXO Job Costing Module needing timesheet data (including staff allowance detail) imported to Comacc/EXO Payroll electronically and automatically. In Real-Time, batched or as required, the vital staff time & Job re-cords go straight to Comacc to quickly and accurately process employees' pay.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• One source for all Job Management means one point of entry, with staff timesheet entries arriving into Comacc as though punched manually</li> <li>• Accurate pay calculations by employee, by Job providing accuracy and speed in the process. Doubling handling saves time and costly errors</li> <li>• You choose the level of detail to suit your needs and Payroll functions</li> <li>• Intelligence that ensures the data is always clean, correct and meets the integrity levels to avoid errors</li> </ul>	
<b>Customer Suitability</b>	For businesses that use MYOB EXO Job Costing Module & Comacc/EXO Payroll	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Data Synchronisation	
<b>Industry</b>	Non-specific	
<b>Product</b>	ExoPostalAddCheck	
<b>Provider</b>	Very Impressive Software Ltd	
<b>Available</b>	New Zealand	
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/other-products/post-code-checker/">http://veryimpressivesoftware.co.nz/products/other-products/post-code-checker/</a>	
<b>Brief description</b>	A module that checks the Debtors Account postal address (in NZ) for a match on the Post Office PAF file. Allowing you to get SendRight certification and hence cheaper postage.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Integrated with MYOB EXO Business database, ExoPostAddCheck validates addresses against the Post Office Delivery Point Database from NZ Post, to ensure correct address detail is used</li> <li>• Checked Postal address</li> <li>• Updates post codes automatically</li> <li>• Prepares database for SendRight certification</li> <li>• Reduced Postage Costs</li> </ul>	
<b>Customer Suitability</b>	Any sized business wanting to get SendRight certification	



  

<b>Business Need</b>	Inventory Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	EziSync	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	EziSync is an EDI tool for synchronising data and performing operations between MS SQL databases and or files.	
<b>Main Benefits</b>	<p>EziSync is an EDI tool for synchronising data between MS SQL databases and/or fillies. It can run scheduled events or be run from an executable link. It can also be scheduled to perform multiple steps including SQL scripting, SQL back-ups, file deletions, emailing of generated files etc. This is a great tool for uploading CSV or Excel files into a database, it can also ne be used to schedule the export of a file and email it to someone. There is a server and client PC version.</p> <ul style="list-style-type: none"> <li>• Synchronise data between two databases or a database and files.</li> <li>• Schedule synchronisations to occur or run them manually from a shortcut.</li> <li>• Perform backups, SQL script commands as well.</li> <li>• Allows file looping.</li> <li>• Supports XML.</li> </ul>	
<b>Customer Suitability</b>	Solution is suitable for all SMEs	

# MYOB EXO Business


## Add on Solutions Catalogue

<b>Business Need</b>	Integration, EDI, Middleware		
<b>Industry</b>	Non-specific		
<b>Product</b>	Flow Software		
<b>Provider</b>	Flow Software Pty Ltd		
<b>Available</b>	Australia & New Zealand		
<b>Website</b>	<a href="http://www.flowsoftware.com.au">http://www.flowsoftware.com.au</a>		
<b>Brief description</b>	Flow software is used for data integration and EDI transactions. Flow can transfer and transform data between systems within a business and can move data between external trading partners.		
<b>Main Benefits</b>	<ul style="list-style-type: none"><li>• Automating manual data entry functions</li><li>• EDI with business partners</li><li>• Integration of business applications</li><li>• Integration of hosted (SaaS) and in-house applications e.g. e-commerce website and accounting system</li><li>• Synchronising data between multiple systems</li><li>• Automatic generation and delivery of company documents e.g. invoices, statements, reports, picking slips</li></ul>		
<b>Customer Suitability</b>	Any customer that needs to reduce manual data entry, integrate their systems &/or needs to be able to do EDI with their suppliers or customers.		


<b>Business Need</b>	Data Synchronisation	 	
<b>Industry</b>	Non-specific		
<b>Product</b>	GlobalBizpro Connect		
<b>Provider</b>	GlobalBizpro Ltd		
<b>Available</b>	Australia & New Zealand		
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>		
<b>Brief description</b>	Electronic data transfer of data - to and from MYOB EXO Business		
<b>Main Benefits</b>	<ul style="list-style-type: none"><li>• Stop hand punching records and transactions from one data source into EXO</li><li>• Ideal for automatic receipt [to EXO] of sales, orders, payments etc from external sources such as websites, PDA's, CRM etc</li><li>• Records automatically updated on arrival. Saves hours of labour re-working and entering data updates</li><li>• Intelligence that ensures the data is always clean, correct and meets the integrity levels to avoid errors</li></ul>		
<b>Customer Suitability</b>	For businesses that have multiple data sources and want to move records and transactional data electronically into MYOB EXO Business or transfer it out to other programs or files		

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Data Synchronisation	
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Turbo Post	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Imports & displays bank statements for instant processing of the transactions into MYOB EXO Business — all in one screen	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Avoid the need to manually process new transactions as they arrive on the bank statement, now processed in seconds in one screen, with a few clicks</li> <li>• Simply click &amp; approve to have Turbo Post automatically create an invoice to correspond to the bank statement entry, - saves bulk data entry time</li> <li>• Saves the user the time consuming process of punching data in each EXO screen— select the module, customer or GL account and it's all done for you</li> <li>• Where the debtor or creditor name exists in the statement line, Turbo Post recognises and selects the correct record from the ledger and processes the transaction against that entity</li> </ul>	
<b>Customer Suitability</b>	For businesses that need to process multiple bank transactions from bank statements	


<b>Business Need</b>	Data Synchronisation	
<b>Industry</b>	Non-specific	
<b>Product</b>	GoFar EDI and GoFar Connect	
<b>Provider</b>	Nortech Australia Pty Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.nortech.com.au">www.nortech.com.au</a>	
<b>Brief description</b>	GoFar EDI and GoFar connect are Software systems that Interface or connect companies together for facilitating electronic trading.	
<b>Main Benefits</b>	<p>“To connect companies electronically”. Nortech builds software that provides an Electronic Trading platform for connecting trading companies together electronically directly between host accounting systems.</p> <ul style="list-style-type: none"> <li>• Developed in Microsoft Visual Studio and SQL Server.</li> <li>• Well tested by clients.</li> <li>• Simple to install, operate and maintain.</li> <li>• Has a wide market appeal across all supply chain vertical industries</li> </ul>	
<b>Customer Suitability</b>	The solution covers all vertical industries that require supply chain solutions.	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Data Synchronisation	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Invoice Import	
<b>Provider</b>	Zac Software Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz/index.htm">http://www.zac.co.nz/index.htm</a>	
<b>Brief description</b>	Import invoice lines from programs like YardBoss and TimberSmart, as well as data from any third party invoice software.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Manage both debtor &amp; creditors invoices</li> <li>• Solution will use the GST rate in the master files of the debtor or creditor</li> </ul>	
<b>Customer Suitability</b>	Any EXO Business user who need to import external invoice data into EXO Business	



<b>Business Need</b>	Data Synchronisation	
<b>Industry</b>	Non-specific	
<b>Product</b>	ITQ2Exo	
<b>Provider</b>	Very Impressive Software Ltd	
<b>Available</b>	New Zealand	
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/myob-components/itq2fin/">http://veryimpressivesoftware.co.nz/products/myob-components/itq2fin/</a>	
<b>Brief description</b>	Importing iSell customers/suppliers and orders into MYOB EXO Business debtors/suppliers, purchase orders, sales orders, job quotes. Create stock items/debtors/creditors in MYOB EXO Business when required.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• ITQ2Exo is an interface between iSell's ITQuoter software and MYOB EXO Business.</li> <li>• Saves time with no need to rekey orders, contact details</li> <li>• Reduces errors and time spent reconciling EXO and ITQuoter</li> <li>• Adds the long description for accurate invoicing</li> </ul>	
<b>Customer Suitability</b>	For companies using iSell's ITQuoter - this is mainly IT resellers/consultants	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	API	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Kilimanjaro EXO API	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/exo-api/">www.k-c.com.au/add-on-products/exo-api/</a>	
<b>Brief description</b>	An advanced API that allows real time interaction with the MYOB EXO SQL database. Ideal for integrating third party websites or applications into MYOB EXO	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Real time integration</li> <li>• Customisable back end SQL stored procedures and views</li> <li>• Highly secure</li> <li>• Web based</li> <li>• Built to allow upgrades of your EXO system as and when released by MYOB</li> </ul>	
<b>Customer Suitability</b>	Companies using MYOB EXO as their ERP system that wish to integrate or interact with the underlying MS SQL database in real time	



  



<b>Business Need</b>	Freight System Integration	 
<b>Industry</b>	Supply Chain	
<b>Product</b>	Kilimanjaro Freight System Integration	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/freight-system-integration/">www.k-c.com.au/add-on-products/freight-system-integration/</a>	
<b>Brief description</b>	Kilimanjaro Freight System Integration provides real time integration and information flow to and from your IFS or Supply Master freight system	
<b>Main Benefits</b>	<p>It allows for automation of shipping information back into MYOB EXO, including tracking links, shipping costs and consignment note numbers. The solution is relatively low cost.</p> <ul style="list-style-type: none"> <li>• Tightly integrated with MYOB EXO</li> <li>• Proven track record and reference sites</li> <li>• Least cost routing integration to MYOB EXO</li> <li>• Automated shipping information to MYOB EXO</li> </ul>	
<b>Customer Suitability</b>	Stock based companies using MYOB EXO where integration with freight systems is required	



# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Superannuation File Extract	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Momentum Sunsuper Extract	
<b>Provider</b>	Momentum Software Solutions	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
<b>Brief description</b>	Momentum Sunsuper Stream Cleaning File Extract is an on demand file extract from MYOB EXO Payroll compliant with Sunsuper's Clearing House import format	
<b>Main Benefits</b>	This solution is an on demand file extract compliant with Sunsuper's import format. The file upload creates any new employees and enters the super contributions. The user runs the extract for the nominated date range, and the file is populated with the information required to upload to Sunsuper. The upload creates any new employees and enters the super contributions. The user runs the extract for the nominated date range, and the file is populated with the information required to upload to Sunsuper.	
<b>Customer Suitability</b>	EXO Payroll Customers using SunSuper Clearing	

<b>Business Need</b>	CRM/Contact Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Microsoft Dynamics CRM v4.0 Connector	
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	Integration platform for linking Microsoft Dynamics CRM v4 to MYOB EXO Business. The integration platform allows for configuration and scheduling of data integrations between the 2 products.	
<b>Main Benefits</b>	The integration connector allows users to create data transformation tasks between the MYOB EXO and Microsoft Dynamics CRM databases. <ul style="list-style-type: none"><li>• 2 way integration between MYOB EXO and Microsoft Dynamics CRM v4</li><li>• Standard templates for debtors, prospects and contact data updates.</li><li>• Configurable scheduler for updates.</li></ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Data Synchronisation
<b>Industry</b>	Wholesale Trade
<b>Product</b>	VI GS1Stock Extension
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/">http://veryimpressivesoftware.co.nz/</a>
<b>Brief description</b>	Allows users to capture stock item details and extract them to a standard file that can be used to upload into GS1Net via Leadtec's Insynch product.
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Captures the fields of data required against each stock item within EXO.</li> <li>• There are approximately 140 extra fields required to get a product loaded onto GS1Net, these depend on the type of product (alcohol, explosive, dangerous, medical, etc). This add-on categorises these fields and applies some basic edits before they get extracted up to GS1Net.</li> </ul>
<b>Customer Suitability</b>	Suppliers of good that are required to be on GS1Net by their trading partners



<b>Business Need</b>	API
<b>Industry</b>	Non-specific
<b>Product</b>	Xeno.Net
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/myob-components/xeno-net/">http://veryimpressivesoftware.co.nz/products/myob-components/xeno-net/</a>
<b>Brief description</b>	A data API that allows the creation, retrieval, updating and deletion of MYOB EXO Business objects such as Debtors, Creditors, Sales and Purchase Orders, Invoices, Batches of G/L Journals, Contacts, Stock Items and transactions.
<b>Main Benefits</b>	<p>Xeno.Net is a data API that allows the creation, retrieval, updating and (in some circumstances) deletion of MYOB EXO Business objects such as Debtors, Creditors, Sales and Purchase Orders, Invoices, Batches of G/L Journals, Contacts, Stock Items and transactions.</p> <ul style="list-style-type: none"> <li>• Follows the same business rules as MYOB EXO Business</li> <li>• Checks for validity of data being put into MYOB EXO Business</li> <li>• Can be called as a Web Service</li> </ul>
<b>Customer Suitability</b>	Solution is applicable to all SME's





# MYOB EXO Business

## Add on Solutions Catalogue

### Inventory Management

<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Wholesale / Distribution	
<b>Product</b>	Bizpro ExoStock / Bizpro ExoEDI	
<b>Provider</b>	Bizpro	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://bizpro.com.au/">http://bizpro.com.au/</a>	
<b>Brief description</b>	Bizpro ExoStock with optional Bizpro ExoEDI allow customers using EXO Business to scan pack their orders and trade with major retailers via EDI.	
<b>Main Benefits</b>	<p>Bizpro ExoStock allows clients to be fully compliant with all scan pack and labelling requirements of major retailers. Features include:</p> <ul style="list-style-type: none"> <li>• Scan pack to carton, auto calculation of carton weights and cubic</li> <li>• Automated labelling with SSCC Barcodes</li> <li>• Multi location stock lookup and picking from alternate locations (on device)</li> <li>• Desktop version available for scan packing on a Desktop PC with corded / cordless scanner; mobile version with full wireless operation – No Docking</li> <li>• Mobile Stocktaking, consign multiple orders together</li> <li>• Freight costs and Consignment Numbers can be added in the consignment screen and flow through to EXO</li> <li>• Full support of GTIN-14 “TUN” code scanning and EXO “Linked” items / qty’s.</li> <li>• optional ExoEDI module, receive / send documents via EDI</li> </ul>	
<b>Customer Suitability</b>	Suitable for customers that wish to streamline their warehouse operations or require Scan Packing / EDI facilities to be compliant with their major customers.	

<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	EziSync	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	EziSync is an EDI tool for synchronising data and performing operations between MS SQL databases and or files.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Synchronise data between two databases or a database and files.</li> <li>• Great tool for uploading CSV or Excel files into a database, it can also be used to schedule the export of a file and email it to someone.</li> <li>• Schedule synchronisations to occur or run them manually from a shortcut.</li> <li>• Perform backups, SQL script commands as well.</li> </ul>	
<b>Customer Suitability</b>	SME’s wanting to manage EDI tasks	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Exosoft Labeller	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	Labeller is designed to quickly print Stock & Shelf Labels from MYOB EXO Business	
<b>Main Benefits</b>	<p>Labeller is designed to quickly and easily print Stock and Shelf Labels from MYOB EXO Business. It can derive the labels from searching for the stock items by cost, description stock group or printing them from an MYOB EXO Business purchase order.</p> <p>Select Stock Items from MYOB EXO Business database</p> <p>Change label pricing before printing</p> <p>Print address labels using MYOB EXO Business contacts</p>	
<b>Customer Suitability</b>	Ideal for SME's that manage stock and require stock/shelf labels	


<b>Business Need</b>	Inventory Management	  
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Price Manager	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Managing bulk price changes across extensive stock tables, using formulas and margin factoring, assembled & maintained by categories—completed in minutes	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Imagine making a 5% price increase to all products (or by category) within 30 seconds!</li> <li>• No need to bring up EXO stock items one by one for price changes, change multiple items quickly and save</li> <li>• You can state a mark-up factor [on your cost price or nominated price], updating each customer price level by designated by mark-up requirement—it's simple &amp; fast</li> <li>• You can view and sort in one screen bulk listings to quickly identify margin anomalies or potential margin losses</li> <li>• Your price movements no longer have a major impact on staff resources. Even the most extensive price adjustments are now a doddle</li> </ul>	
<b>Customer Suitability</b>	For businesses that need to manage bulk stock price maintenance over their product range	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Inventory Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Stock-Rite	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Generates purchase orders based on dynamic min/max settings PLUS suggests procurement quantities based on current sales trends and forward cover requirements.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Stock levels are optimised, but always tuned precisely to the forward cover needs to always meet anticipated sales</li> <li>• Ensure that whatever the delivery delay of your most valued products, purchase orders are placed perfectly on time, to ensure the optimum coverage for sales fulfilment</li> <li>• Your stock levels are optimised across the board, keeping stock investment to a minimum, yet meeting every likely customer order—automatically</li> <li>• Customer service levels are enhanced while stock management headaches simply disappear</li> <li>• Eradicates the time spent maintaining min/max levels manually and removing the guesswork—it's all done automatically - and stays done</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	

<b>Business Need</b>	Inventory Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	i-Stocktake	
<b>Provider</b>	Indivia Pty Ltd	
<b>Available</b>	Worldwide	
<b>Website</b>	<a href="http://www.indivia.com.au/content/downloads/ResourcesStart/2">http://www.indivia.com.au/content/downloads/ResourcesStart/2</a>	
<b>Brief description</b>	i-Stocktake is a Windows Mobile© based application connecting to EXO Business in real time to update the count of an initialized stocktake. Item entry can be either scanned or keyed.	
<b>Main Benefits</b>	<p>i-Stocktake is a tool that any business that places importance on increasing the efficiency and accuracy of their stocktake process. By scanning or entering a stock item and then entering a count for that item will update the count data in EXO Business as quick as your Wi-Fi or 3G connection will allow, will reduce the 'human error' element of completing a stocktake.</p> <ul style="list-style-type: none"> <li>• i-Stocktake removes the need for count sheets.</li> <li>• Counted quantities are updated in real-time via 3G or Wi-Fi.</li> <li>• Increases efficiency/accuracy by removing manual entry of count quantities.</li> <li>• Reduce delays between the physical count and viewing results.</li> </ul>	
<b>Customer Suitability</b>	This solution would be ideal for any customer who places importance on increasing efficiency and accuracy when managing their inventory.	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Kilimanjaro Scan and Dispatch	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/scan-and-dispatch/">www.k-c.com.au/add-on-products/scan-and-dispatch/</a>	
<b>Brief description</b>	Scan and Dispatch uses a barcode scanner to manage your warehouse packing and delivery methods to ensure you are consistently sending out the right orders on time.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Scan and Dispatch works tightly with MYOB EXO data and orders</li> <li>• Users can prioritise shipments by due date or courier</li> <li>• Typical warehouse process is reduced to a single scan</li> <li>• No manual transfer of information means less room for errors</li> <li>• Supports serial and batch number tracking</li> </ul>	
<b>Customer Suitability</b>	Stock based companies with more than one packing line requiring verification of outgoing orders and advanced distribution options.	



<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Momentum Price Update Utility	
<b>Provider</b>	Momentum Software Solutions	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
<b>Brief description</b>	Advanced Stock Item Price update Utility. Provides more flexibility than the MYOB EXO Price Update Utility or Price Change Scheduler. Allows updates using more advanced formulas.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Enables updating of Cost and Sell Prices based on selected Items using Stock Group 1 &amp; 2 and Supplier filters</li> <li>• Multi-level formulas can be used (e.g. Items with Cost &lt; \$1 markup 100%; Items with Cost &gt; \$1 &amp; &lt; \$5 markup 75%; etc)</li> </ul>	
<b>Customer Suitability</b>	MYOB EXO Business customers with more advanced cost & price update requirements	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Price Update Utility	
<b>Provider</b>	Zac Software Ltd.	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz/stockprice.htm">http://www.zac.co.nz/stockprice.htm</a>	
<b>Brief description</b>	Price Update Utility will import a supplier's pricelist in Excel format into the stock master file.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• The Price Update utility will import a supplier's pricelist ensuring your prices are up-to-date for quoting and stock valuation.</li> <li>• Prices current</li> <li>• Stock items details are current</li> <li>• Quotes and purchase order prices are current</li> </ul>	
<b>Customer Suitability</b>	Any EXO Business user who has stock and wish to import suppliers price file	

<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	PS Purchase Order Monitor	
<b>Provider</b>	Penthouse Suite Ltd (PMS LTD)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.penthouse-suite.co.nz">www.penthouse-suite.co.nz</a> or <a href="http://www.penthouse-suite.com">www.penthouse-suite.com</a>	
<b>Brief description</b>	For customers receiving a large amount of emailed purchase orders, we monitor a specific email address and auto process these into EXO Business	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• The purpose of this program is to collect creditor's invoices from suppliers in email attachment format (being .csv, .txt or .xml) and automatically process the purchase order to creditors invoice in EXO Business based on one of three business scenarios listed below: <ul style="list-style-type: none"> <li>○ Where purchase order exists;</li> <li>○ Where purchase order does not exist; and</li> <li>○ Where purchase order does not exist and stock code does not exist.</li> </ul> </li> </ul>	
<b>Customer Suitability</b>	Ideal for high volume purchase order EXO Business clients.	

# MYOB EXO Business


## Add on Solutions Catalogue



<b>Business Need</b>	Inventory Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	STAT (Sales Trend Analysis Tool)	
<b>Provider</b>	Kruger & Kings-Lynne (KKL)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.kkl.com.au/sales-trend-analysis-tool/">http://www.kkl.com.au/sales-trend-analysis-tool/</a>	
<b>Brief description</b>	STAT stands for Sales Trend Analysis Tool and removes the monotony and inaccuracy of trying to figure out how much of a product to re-order when it comes time to place your orders. Minimise the amount of cash you have tied up in stock and improve your cash-flow.	
<b>Main Benefits</b>	<p>Take out the guesswork and save time. STAT will predict how much of a product to reorder so that your new orders arrive as your supplies run down to a minimum stock level.</p> <p>STAT predicts sales and MYOB EXO Business's Forecast-Based Purchasing System (FBP) will use the prediction to calculate how much needs to be purchased given actual sales, incoming stock, stock on backorder, and works orders.</p> <p>The algorithm is completely configurable to your requirements.</p>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	

<b>Business Need</b>	Inventory Management	 
<b>Industry</b>	Import/Distribution	
<b>Product</b>	Valogix Inventory Planner	
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	Valogix Inventory Planner automates the planning process, allowing users to forecast demand, create a more balanced optimised inventory and generate new transfers or purchase orders directly in MYOB EXO Business.	
<b>Main Benefits</b>	<p>Valogix Inventory Planner is built for companies that need a powerful planning solution to solve their complex inventory requirements. Designed to improve inventory planning and employee productivity, the Valogix Inventory Planner advanced technology automates the entire planning process, giving employees time to concentrate on activities that help improve the business like satisfying customers and generating more positive cash flow.</p> <ul style="list-style-type: none"> <li>• Multiple forecasting models handle slow, seasonal and fast moving items.</li> <li>• Optimisation reduces costs, improves turns, and increases customer service</li> <li>• Replenishment planning is optimised for better asset and spend control</li> <li>• Integrated with MYOB EXO Business</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	





## Job Management/Workflow



<b>Business Need</b>	Job Management / Workflow	
<b>Industry</b>	Manufacturing	
<b>Product</b>	4Operations	
<b>Provider</b>	4Technology	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.4technology.net">http://www.4technology.net</a>	
<b>Brief description</b>	Provides advanced manufacturing capabilities covering multi-level bill of materials, planning and forecasting, production management, shop floor control, warehouse management, shipping and dispatch and quality management.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Supports full MRP11 advanced manufacturing functionality as a fully integrated add on solution to core MYOB EXO Business.</li> <li>• Highly configurable work flow processes covering many different industry types.</li> <li>• Covers both discreet product assembly/manufacturing and batch processing.</li> </ul>	
<b>Customer Suitability</b>	<p>Repetitive and Job Manufacturers - \$5 - \$30 million turnover with multi-level BOM processing requirements.</p> <p>Warehouse – up to \$50 million turnover with bin tracking, kit picking, batch/serial control and advanced route shipping requirements.</p>	

<b>Business Need</b>	Job Management / Workflow	
<b>Industry</b>	Other	
<b>Product</b>	CopierTrak	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	CopierTrak is a complete solution for managing machines and entering page counts into MYOB EXO for businesses that sell Photocopiers and printers on a cost per page basis.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Search by Serial Number, Client, Branch or page collection method.</li> <li>• Contract pricing per machine for cost per page billing.</li> <li>• Block &amp; Minimum charge billing</li> <li>• Client web login for client to enter pages counts, toner requests &amp; service requirements.</li> </ul>	
<b>Customer Suitability</b>	Copier companies who sell and service copiers and printers on a cost per page basis.	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Job Management/Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Enprise Timesheet Entry	
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	Stand-alone timesheet entry application for MYOB EXO Job Costing. Replicates existing functionality without requiring user permissions and logins to MYOB EXO.	
<b>Main Benefits</b>	Enprise Timesheet Entry is a low-cost simple to use entry tool for businesses with large numbers of staff. The application runs directly from the user's desktop allowing for quick entry of time to jobs in MYOB EXO Job Costing. <ul style="list-style-type: none"><li>• Batch control and posting of timesheets.</li><li>• Basic job management supported.</li><li>• Copy and paste from Excel functions.</li></ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs using MYOB EXO Job Costing	

<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Exosoft TaskTrak Professional	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a> Online Demo Available at: <a href="http://timetrak.exosoft.net.nz">http://timetrak.exosoft.net.nz</a>	
<b>Brief description</b>	A Task allocation & management system that integrates with TimeTrak Professional.	
<b>Main Benefits</b>	<p>Allows creation of tasks within MYOB EXO job or project, a task allocation and management system. Can assign and monitor the completion of tasks. Integrates with Microsoft Outlook allows tasks from TaskTrak to be pushed all the way out to handheld devices. Can be configured so that completed tasks are prompted for billing the next time a user logs into TimeTrak.</p> <ul style="list-style-type: none"><li>• Web interface, accessible remotely if required.</li><li>• Integration to Smartphones &amp; PDAs.</li><li>• Various task management reports</li><li>• Create recurring and follow up tasks</li><li>• Compulsory overdue task management</li><li>• Assign time budgets to tasks</li><li>• Unlimited parent/child task levels</li><li>• New tasks emailed to allocated staff member and customer if required.</li><li>• Customer Task Module is available for customers to view and log tasks.</li></ul>	
<b>Customer Suitability</b>	Ideally suited to professional organisations that are job or project based, have multiple employees and need detailed descriptions and analysis of the time going into a project or job.	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Job Management/Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Galaxi Booking System	
<b>Provider</b>	Acclaim Group Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.acclaimgroup.co.nz/products">http://www.acclaimgroup.co.nz/products</a>	
<b>Brief description</b>	Galaxi integrates with MYOB EXO Business to provide a comprehensive solution for managing time and space for your business	
<b>Main Benefits</b>	<p>Whether making bookings for staff, space or independent contractors, Galaxi is able to create and maintain booking and contact details, invoice and receipt payments for work done. All billing information then posts directly into the MYOB EXO Business general ledger to enable in depth financial reporting to track your business performance</p> <ul style="list-style-type: none"> <li>• Configure to simulate many different business models</li> <li>• Simple visual resource tracking</li> <li>• Multiple rates per resource</li> <li>• Automated bill processing</li> </ul>	
<b>Customer Suitability</b>	Service people need a simple way to manage time, contractors and link through to stock or activities. Printing job run sheets and invoicing is simple and intuitive - direct linking to MYOB EXO Business for one click invoicing	


<b>Business Need</b>	Job Management/Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	i-Jobs	
<b>Provider</b>	Indivia Pty Ltd	
<b>Available</b>	Worldwide	
<b>Website</b>	<a href="http://www.indivia.com.au/content/downloads/ResourcesStart/2">http://www.indivia.com.au/content/downloads/ResourcesStart/2</a>	
<b>Brief description</b>	i-Jobs is a web portal that connects to EXO Job Costing. Users are able to enter timesheets, expenses and materials.	
<b>Main Benefits</b>	<p>i-Jobs is an easy to deploy and user friendly web based portal that connects directly to the EXO Business Job Costing module. The web based portal allows you to connect to your Job Costing module from anywhere you can receive an internet connection. The portal is compatible with all browser types and has the ability to upload documents from remote devices such as iPads. Allow users to take site photographs, or take copies of invoices/receipts and upload the documents directly to the Job.</p> <ul style="list-style-type: none"> <li>• The web based portal is accessible on all internet browsers.</li> <li>• Cost effective solution for organisations with remote staff or sites.</li> <li>• Ability to upload documents to a job (invoices/receipts).</li> </ul>	
<b>Customer Suitability</b>	i-Jobs is a web portal that connects to EXO Job Costing. Users are able to enter timesheets, expenses and materials.	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Job Management/Workflow	
<b>Industry</b>	Non-specific	
<b>Product</b>	i-WebTimesheet	
<b>Provider</b>	Indivia Pty Ltd	
<b>Available</b>	Worldwide	
<b>Website</b>	<a href="http://www.indivia.com.au/content/downloads/ResourcesStart/2">http://www.indivia.com.au/content/downloads/ResourcesStart/2</a>	
<b>Brief description</b>	i-WebTimesheets is a web portal that connects to Job Costing. Users can enter their timesheets remotely and provides manager approval functionality, as well as expenses entry, and document upload to the Job Costing module. OH&S configurable questionnaire is an optional extra.	
<b>Main Benefits</b>	i-WebTimesheets is an easy to deploy and user friendly web based portal that connects directly to the EXO Business Job Costing module. The web based portal allows you to connect to your Job Costing module from anywhere you can receive an internet connection. The portal is compatible with all browser types and has the ability to upload documents from remote devices such as iPads. Allow users to take site photographs, or take copies of invoices/receipts and upload the documents directly to the Job. The web based portal is accessible on all internet browsers.	
<b>Customer Suitability</b>	This product would suit any EXO Job Costing site, requiring remote access to EXO Business for the purpose of entering job resource transactions. The optional OH&S customisable questionnaire results are also stored against the job and can be used at the beginning/and or end of working on a site.	



<b>Business Need</b>	Job Management / Workflow	
<b>Industry</b>	Other (Workshop \ Dispatch Environments)	
<b>Product</b>	JobAssist	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	Job Assist allows staff to pick stock from a store and assign it to a Job, in a simple workflow based manner	
<b>Main Benefits</b>	<p>Job Assist is designed for workshop and dispatch environments using MYOB EXO Job Costing where the staff pick stock from a store, and need to assign it to a Job. This is a "quick and easy" to use application that supports barcode scanning also. It scans the parts from the store straight onto the Job.</p> <p>It can warn you if by assigning the part to the Job that this will generate a re-order requirement, it can also check to see if the part has been assigned to the Job before. It can also determine the billable behaviour required for the Job. Job Assist can also generate packing slips and track and trace recording data</p> <ul style="list-style-type: none"> <li>• Supports Barcode Scanning.</li> <li>• Assigns stock straight from the store onto the job.</li> <li>• Warns you if this will generate a reorder requirement.</li> <li>• Can be used a part of an Equipment Rental Solution.</li> </ul>	
<b>Customer Suitability</b>	Ideal for SME's that provide servicing activities as part of a workshop\dispatch environment.	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Job Management / Workflow	 <i>leave it to us</i>
<b>Industry</b>	Non-specific	
<b>Product</b>	Job Invoice Batch Engine - JIBE	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	JIBE is a great product for businesses where large amounts of jobbing invoices are created on a regular basis. It can also be used to generate recurring revenue invoices from Jobs, this is ideal for rental and contract price jobbing environments.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Designed to allow automated invoicing of MYOB EXO Business Jobs in batches</li> <li>• Invoice multiple jobs simultaneously, including sub-jobs to master-job invoicing.</li> <li>• Review job lines, change status, quantity, pricing, line order etc</li> <li>• Filter and multi-select relevant jobs for invoicing</li> </ul>	
<b>Customer Suitability</b>	Ideal for SME's that undertake rental and contract price jobbing activities	



<b>Business Need</b>	Job Management / Workflow	 <i>leave it to us</i>
<b>Industry</b>	Non-specific	
<b>Product</b>	JobTrak Professional	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	JobTrak is a web based Job entry and management for MYOB EXO Job Costing	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• JobTrak is a web based Job entry and management tool for MYOB EXO Job Costing. JobTrak allows clients or staff to add and manage jobs into MYOB EXO Job Costing via a web interface.</li> <li>• Staff &amp; Client Logins</li> <li>• Add New Jobs &amp; Serviceable Units online</li> <li>• Click &amp; Drag column headers to sort by categories</li> <li>• Online Demo Available at: <a href="http://www.focus.net.nz/jobTrak/">http://www.focus.net.nz/jobTrak/</a></li> </ul>	
<b>Customer Suitability</b>	Ideal for SME's that operate on a Job basis	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Kilimanjaro EXONAV	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/exonav/">www.k-c.com.au/add-on-products/exonav/</a>	
<b>Brief description</b>	EXONAV delivers timely job information from MYOB EXO Job Costing straight to your Navman GPS device along with GPS coordinates.	
<b>Main Benefits</b>	<p>EXONAV sends job details to mobile technicians straight from MYOB EXO Job Costing. Technicians have the option to view, accept or decline the jobs that are delivered to their Navman devices</p> <ul style="list-style-type: none"> <li>• Provides instant information to on-the-road technicians</li> <li>• Integrated with MYOB EXO Job Costing</li> <li>• Tracks job acceptance, completion, travel time and time onsite</li> <li>• Internal and external job use</li> </ul>	
<b>Customer Suitability</b>	Companies using EXO Job Costing with field staff who require real time information, including GPS coordinates	



  

<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Kilimanjaro Timesheets Online	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/timesheets-online/">www.k-c.com.au/add-on-products/timesheets-online/</a>	
<b>Brief description</b>	Timesheets Online is a web-based interface designed to capture and approve time to MYOB EXO or MYOB EXO Job Costing	
<b>Main Benefits</b>	<p>Timesheets Online allows users to log into a website to create timesheets based on their allocated jobs. The online environment gives users the ability to log their time anywhere, anytime, and from any device.</p> <ul style="list-style-type: none"> <li>• Only requirement is a web browser - no additional licences needed</li> <li>• Customisable features to fit each company's brand image</li> <li>• Integrates tightly with MYOB EXO and MYOB EXO Job Costing</li> <li>• Easy to use online environment</li> <li>• Provides customisable hierarchy for timesheet approval</li> </ul>	
<b>Customer Suitability</b>	Professional Services organisations with multiple users where integrated time capture and approval are required.	

# MYOB EXO Business



## Add on Solutions Catalogue

Business Need	Job Management / Workflow	 
Industry	Non-specific	
Product	Momentum Job Costing Advantage	
Provider	Momentum Software Solutions	
Available	Australia & New Zealand	
Website	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
Brief description	Momentum Job Costing Advantage provides a range of advanced time-saving features not available in MYOB Job Costing	
Main Benefits	<ul style="list-style-type: none"><li>• Auto-creation of Purchase Orders - checks free stock and creates purchase orders for all required items for all active jobs. Job statuses &amp; types can be included / excluded.</li><li>• Progress Claims based on % complete - enables progress invoicing based on % complete. Includes progress invoicing for Master &amp; Sub-Jobs. % Complete can be assigned at Quote Item, Cost Type, Cost Group, Job level. Uses standard invoicing features to generate the invoice.</li><li>• Moving multiple lines from one job to another. Select multiple timesheet and cost lines from a job, and transfer to another job.</li><li>• Advanced Common Phrases. Group and Sort phrases logically. Select multiple phrases and paste into any screen.</li><li>• Advanced Quoting Features - Add multiple Kits, Change Kit Qty in a Quote, Remove Quote Lines with 0 Qty</li></ul>	
Customer Suitability	Any EXO Business Job Costing customer	



Business Need	Job Management / Workflow	 
Industry	Non-specific	
Product	Momentum Job Costing Report Suite	
Provider	Momentum Software Solutions	
Available	Australia & New Zealand	
Website	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
Brief description	The Momentum Job Costing Report Suite contains over 20 reports providing a comprehensive reporting solution for Job Costing	
Main Benefits	Reports include: <ul style="list-style-type: none"><li>• Job Profitability Reports</li><li>• WIP Valuation Reports</li><li>• Job Summary Report</li><li>• Aged WIP Analysis</li><li>• Job / Quote Comparison</li><li>• Purchases &amp; Costs Analysis</li><li>• Sales Pipeline</li><li>• Timesheet / Labour Analysis</li><li>• Productivity</li></ul>	
Customer Suitability	Almost all the reports can be run retrospectively Any EXO Business Job Costing customer	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Momentum Payroll Link	
<b>Provider</b>	Momentum Software Solutions	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
<b>Brief description</b>	Momentum Payroll Link is improved integration between MYOB EXO Payroll -> MYOB EXO Business -> MYOB EXO Job Costing	
<b>Main Benefits</b>	<p>Payroll Link auto inserts and updates employees from EXO Payroll into EXO Business (Staff) and Job Costing (Resources) therefore preventing duplicate data entry.</p> <ul style="list-style-type: none"> <li>• It automatically updates on a timed schedule.</li> <li>• Employees that are ticked as 'Job Cost Employees' in EXO Payroll are added as Resources in job costing so timesheets can be entered.</li> <li>• Employees that are terminated are automatically updated in EXO Finance and EXO Job Costing.</li> </ul>	
<b>Customer Suitability</b>	Job Costing customers exporting Timesheets for Payroll	



  

<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Aluminium Doors and Windows industry	
<b>Product</b>	PS Job Control	
<b>Provider</b>	Penthouse Suite Ltd (PMS LTD)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.penthouse-suite.co.nz">www.penthouse-suite.co.nz</a> or <a href="http://www.penthouse-suite.com">www.penthouse-suite.com</a>	
<b>Brief description</b>	Controls Job Cost Quoting for the construction / fabrication industry	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• A wizard driven system to ensure a quoter can't progress without all of the required information being gathering for a specific quote.</li> <li>• Manages contact with client during acceptance process.</li> <li>• Can be sent to EXO Business job costing once quote has been accepted.</li> <li>• Controls the quoting process to ensure all parts of the job are quoted, ensuring no (or limited) re-quotes.</li> <li>• Allows for full oversight on cost control of jobs.</li> <li>• Has built in contact management using email and text functions with logging contact information.</li> <li>• Full reporting on job quotes by sales person, branch or other.</li> </ul>	
<b>Customer Suitability</b>	Building or Construction companies who need full oversight on job cost quoting.	





# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Job Management / Workflow	 <b>Production Management Services</b> IT & Business Consultancy
<b>Industry</b>	Construction	
<b>Product</b>	PS Retention Manager	 <b>MYOB ENTERPRISE SOLUTIONS</b> PARTNER
<b>Provider</b>	Penthouse Suite Ltd (PMS LTD)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.penthouse-suite.co.nz">www.penthouse-suite.co.nz</a> or <a href="http://www.penthouse-suite.com">www.penthouse-suite.com</a>	
<b>Brief description</b>	Manage your Job Cost retentions for contract billing	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• This program handles Job Cost Retentions in accordance with the relevant legal requirements for Contracts in New Zealand and Australia.</li> <li>• Progress claims are based on 'contract to date' basis, not on individual claim basis.</li> </ul>	
<b>Customer Suitability</b>	Anyone who has EXO job costing and wants to meet industry specific retention contract billing.	



<b>Business Need</b>	Job Management / Workflow	 <b>Enprise</b>
<b>Industry</b>	Service	
<b>Product</b>	Service Manager	 <b>MYOB ENTERPRISE SOLUTIONS</b> PLATINUM PARTNER
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	Enprise Service Manager (with integrated Call Tracking) is the complete solution for any business needing to offer an integrated help desk and service management capability. Combine this with direct integration into MYOB EXO Business and you have a product offering without rival."	
<b>Main Benefits</b>	<p>Enprise Service Manager helps companies bring their service, helpdesk and warranty teams together in an easy to use, flexible software that seamlessly integrates with MYOB EXO Business.</p> <ul style="list-style-type: none"> <li>• Call Tracking &amp; Resolution</li> <li>• Service Job Tracking with Parts &amp; Labour</li> <li>• Preventative Maintenance &amp; Service Level Agreements</li> <li>• RMA Processing</li> <li>• Staff Scheduling &amp; Task Management</li> </ul>	
<b>Customer Suitability</b>	Up to 50 users	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Spread sheet Quoting	
<b>Provider</b>	Zac Software Ltd.	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz/spreadsheet.htm">http://www.zac.co.nz/spreadsheet.htm</a>	
<b>Brief description</b>	Import invoice lines from programs like YardBoss and TimberSmart, as well as data from any third party invoice software.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• manage both debtor &amp; creditors invoices</li> <li>• Solution will use the GST rate in the master files of the debtor or creditor</li> </ul>	
<b>Customer Suitability</b>	Any EXO Business user who need to import	



<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Standing Jobs	
<b>Provider</b>	Zac Software Ltd.	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz/index.htm">http://www.zac.co.nz/index.htm</a>	
<b>Brief description</b>	Standing Jobs Utility generates recurring jobs each month as they become due.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• This utility will keep track as to when recurring jobs are due next and will create them automatically. Standing Jobs is completely integrated into EXO Job costing, setting up templates is easy, you enter a period (e.g. three monthly) and a start date, set the job status to master and that's it. Periods can be daily, weekly, monthly, 3 or 6 monthly and annually.</li> <li>• Saves time</li> <li>• Ensures recurring jobs are not over looked</li> <li>• Keeps history of standing jobs for performance validation</li> </ul>	
<b>Customer Suitability</b>	Any EXO Job Costing user wants easier management with management of recurring jobs	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Timesheet Manager	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	A fast entry system for manual timesheets.	
<b>Main Benefits</b>	<p>Timesheet Manager is part of the TimeTrak suite of Products. It is a fast entry system for manual timesheets that uses the same business rules as TimeTrak. It uses the same database as TimeTrak and allows a business to have staff that are processing their own timesheets electronically as well as admin staff keying the manual timesheets. Timesheet Manager also creates the export file for Payroll Integration. Currently supporting MYOB Payroll and MYOB EXO Payroll:</p> <ul style="list-style-type: none"> <li>• Manages full timesheet completion.</li> <li>• Posts time, materials and narrations to MYOB EXO and your payroll system simultaneously.</li> <li>• Enter single, multi-day or weekly timesheets</li> <li>• Automatically calculate overtime</li> <li>• Compulsory field entry (narrations, costs types, cost groups)</li> <li>• Productive, non-billable and non-productive analysis</li> <li>• Productivity reporting</li> <li>• Preload commonly used disbursement or stock items</li> <li>• Add extra fields to the grid if required.</li> </ul>	
<b>Customer Suitability</b>	Businesses that require entry of manual timesheets and simultaneous entry of narrations and stock.	

<b>Business Need</b>	Job Management / Workflow	 
<b>Industry</b>	Non-specific	
<b>Product</b>	TimeTrak Outlook Add-In	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a>	
<b>Brief description</b>	The TimeTrak Outlook Add-in provides the integration with MS Outlook, Exosoft TimeTrak and Tasktrak	
<b>Main Benefits</b>	<p>The TimeTrak Outlook Add-In sets up the integration between Microsoft Outlook and Exosoft TimeTrak. It sends the tasks and updates between the two applications and allows emails to be saved as tasks. It allows Outlook Calendar Entries to be converted into TimeTrak entries, and allows TimeTrak &amp; TaskTrak functions to be performed in Outlook.</p> <ul style="list-style-type: none"> <li>• Integrates TaskTrak to Microsoft Outlook</li> <li>• Tasks are visible in Outlook Tasks and /or Outlook Calender</li> <li>• Create Tasks from emails with customer identification</li> <li>• Synchronise from TaskTrak to PDAs and Smartphones</li> <li>• Run TimeTrak from within Outlook.</li> <li>• Convert an Email contact into an MYOB EXO Contact.</li> </ul>	
<b>Customer Suitability</b>	Ideally suited to professional job or project based organisations that have the need for detailed descriptions and analysis of the time going into a project or job.	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Job Management	 <i>leave it to us</i>
<b>Industry</b>	Non-specific	
<b>Product</b>	TimeTrak Professional	
<b>Provider</b>	Focus Technology Group (NZ) Limited	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exosoft.net.nz">http://www.exosoft.net.nz</a> Online Demo Available at: <a href="http://timetrak.exosoft.net.nz">http://timetrak.exosoft.net.nz</a>	
<b>Brief description</b>	TimeTrak is a web based timesheet system for recording time against EXO jobs.	
<b>Main Benefits</b>	<p>Designed to track personal productivity and analyse both productive and non-productive activities. Web interface with drag &amp; drop time allocation.</p> <ul style="list-style-type: none"><li>• Forced time accountability.</li><li>• MYOB EXO information lookup (customers, jobs, contacts).</li><li>• Productivity Management &amp; Reporting and Group Management</li><li>• Variable Time Recording Scales</li><li>• Integration to Exosoft TaskTrak/Microsoft Outlook (additional module)</li><li>• Billable/Non-Billable non-productive time analysis</li><li>• Single or Multi-day calendar view; compulsory narrations option</li><li>• Additional Add-on Module for preapproval of Timesheets by customers before invoicing. Ability to manage email notifications.</li><li>• New TimeTrak calendar that supports drag and drop and click and expand.</li></ul>	
<b>Customer Suitability</b>	Job/Project based organisations, with multiple employees requiring detailed descriptions/analysis of time allocation Also suited to people who bill time in small intervals	

# MYOB EXO Business Add on Solutions Catalogue

## Property and Business Services



<b>Business Need</b>	Hotel/Property management
<b>Industry</b>	Property and Business Services
<b>Product</b>	Penthouse Suite
<b>Provider</b>	Penthouse Suite Ltd (PMS LTD)
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.penthouse-suite.co.nz">www.penthouse-suite.co.nz</a> or <a href="http://www.penthouse-suite.com">www.penthouse-suite.com</a>
<b>Brief description</b>	A total solution for Front Office and Back Office Property Management, suitable for High End Hotel (Property) Management.
<b>Main Benefits</b>	<p>Manage Bookings, Check ins, Check outs, Tour and Groups, Functions and Conferences in one easy to use package. Maintain your hotel or chain of hotels with total central control and full overview of stock and general ledger. Integration with PABX is included along with a housekeeping PABX interface. A full reporting library is available as part of the solution including an Occupancy Chart and a Booking Chart for ease of hotel management.</p> <ul style="list-style-type: none"> <li>• Total Property Management</li> <li>• Tour and Group Management</li> <li>• Function &amp; Conference Management</li> <li>• Inter Hotel Billings</li> <li>• Full Integration to Enterprise Financial Solution</li> <li>• Lost Property</li> <li>• Wait and Bump Room Functionality</li> </ul>
<b>Customer Suitability</b>	40 + Room Accommodation with interest in Financials and Stock Control






# MYOB EXO Business

## Add on Solutions Catalogue

### Mobility Solutions



<b>Business Need</b>	Mobility Solutions	 
<b>Industry</b>	Stock Based	
<b>Product</b>	Blue Echidna Scan Pack	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/blue-echidna/scan-pick/">www.k-c.com.au/add-on-products/blue-echidna/scan-pick/</a>	
<b>Brief description</b>	An innovative mobile scan and picking solution designed for high volume environments	
<b>Main Benefits</b>	<p>Modern technology has reduced the cost of scan picking systems to be affordable to companies with as few as two pickers in their warehouse.</p> <p>Blue Echidna Scan Pick delivers huge improvements in efficiency. Not only are picking errors eliminated, but pickers can be directed along the most economic route in the warehouse.</p> <ul style="list-style-type: none"> <li>• Lower cost than conventional scan and pick systems</li> <li>• Ability to run on any Android device via Wi-Fi, 3G or 4G</li> <li>• Tightly integrated with MYOB EXO</li> <li>• Proven track record and reference sites</li> <li>• Cutting edge technology</li> </ul>	
<b>Customer Suitability</b>	Stock based companies using MYOB EXO where picking solutions are required	


<b>Business Need</b>	Mobility Solutions	  
<b>Industry</b>	Non-specific	
<b>Product</b>	Dexter Mobile	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Dexter provides mobile workers with up to the minute information on stock, and customer data, and the ability to process transactions — right in their handheld PDA	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Mobile workers always have current data at their fingertips while away from the office</li> <li>• Increases customer service levels at the customer contact point</li> <li>• Transactions hit your EXO system within minutes of completion in the field</li> <li>• Saves significant office resources and eliminates errors caused by duplicated manual processes</li> <li>• Enhances the customer experience by giving a record of the deal that's done to the customer within minutes</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs with a mobile workforce/sales team	

# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Mobility Solutions	 
<b>Industry</b>	Non-specific	
<b>Product</b>	EBS Mobile	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exobiz.com.au/products_info.php?products_id=2">http://www.exobiz.com.au/products_info.php?products_id=2</a>	
<b>Brief description</b>	EBS Mobile is a web-based application that allows you to connect with your MYOB EXO database from a handheld mobile device	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Designed from the ground up to be touch screen friendly</li> <li>• Create and view quotes and sales orders on the road</li> <li>• Incorporates MYOB EXO pricing policies</li> <li>• Access stock and customer details</li> </ul>	
<b>Customer Suitability</b>	Any company that has outbound sales people	

<b>Business Need</b>	Mobility Solutions	
<b>Industry</b>	Non-specific	
<b>Product</b>	EXO4PDA	
<b>Provider</b>	The RIC Group	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.thericgroup.com.au/category/myob-exo-business-add-on-solutions">http://www.thericgroup.com.au/category/myob-exo-business-add-on-solutions</a>	
<b>Brief description</b>	<p>EXO4PDA is an integrated mobile solution to increase the efficiency and accuracy of your warehouse logistics. The functions are scan picking and packing, inwards goods, stocktaking, stock transfers, proof of delivery and run management. The RIC Group has successfully empowered a scope of businesses and industries that are using MYOB EXO.</p> <p>Features include EDI integration, ability to capture batch and serial numbers, handling of all GS-1 barcodes, printing SSCC labels and box labels, integration with eParcel, capture electronic signatures, capture job information, route planning, run management and all completely integrated seamlessly with MYOB EXO</p>	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Improving accuracy, reducing paperwork, using barcodes and maximising productivity.</li> <li>• Allows management to capture real time data and run KPI's.</li> <li>• Ability to capture serial numbers and batch codes by scanning.</li> <li>• Improved communication between warehouse and office.</li> <li>• Happier customers.</li> </ul>	
<b>Customer Suitability</b>	Companies wanting the ability to capture work completed on the floor and have this integrated with MYOB EXO. 10 Employees and above with a turnover of 5 million to 100 million.	



# MYOB EXO Business

## Add on Solutions Catalogue




<b>Business Need</b>	Mobility Solutions	
<b>Industry</b>	Non-specific	
<b>Product</b>	SmartProApp	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/mobile">http://www.globalbizpro.co.nz/mobile</a>	
<b>Brief description</b>	SmartAppPro is a mobile solution that provides users with a quick start-up, and with full functions to do business anywhere. Connected to MYOB EXO Business, the user can view and edit customer records, view balances, look up products, do quotes, jobs and invoices and be fully synchronised with the live accounting data.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Download to all platforms including Google Android, Apple iOS, Microsoft Windows Phone</li> <li>• Useable on any web browser</li> <li>• Full CRM and transacting from anywhere</li> <li>• Integrated with MYOB EXO Business</li> <li>• Available on a monthly subscription with no term contract</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all businesses from SME to large corporates with 1 mobile unit or hundreds	



## Order Management


<b>Business Need</b>	Sales Order Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Free Form Quote Screen	
<b>Provider</b>	Zac Software Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.zac.co.nz">www.zac.co.nz</a>	
<b>Brief description</b>	This works just like the normal EXO Business sales order input screen but allows you to add extra columns and perform extra calculations for complex quoting	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Can generate complex quotations in minutes</li> <li>• Through the use of templates, complex quotes involving stock factors and calculations can be loaded and edited easily</li> <li>• When a quote is finished it saves to the normal Sales Order screen for processing via EXO Business</li> </ul>	
<b>Customer Suitability</b>	All EXO Business users	


  

<b>Business Need</b>	Sales Order Management	  
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Sales Assistant	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Provides an instant view of relevant details of a product from pricing, stock levels, history, transactions and discount structures relative to the customer selected	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• When customers enquire, staff can answer all questions on the product from a special offer to anticipated arrival dates</li> <li>• Ideal for customer service where several price levels exist and may vary by customer</li> <li>• Improve customer service by having the customer's previous purchase history of the product on screen</li> <li>• Where quantity price breaks are available, quote all available quantity related price levels to promote up-selling</li> <li>• 360° visibility of all details relating to a product</li> </ul>	
<b>Customer Suitability</b>	For businesses that wish to provide instant answers on [all] details of a product including quantity break pricing, as well as specific pricing by [particular] customer, customer group or prospect	

# MYOB EXO Business



## Add on Solutions Catalogue

<b>Business Need</b>	Sales Order Management		
<b>Industry</b>	Non-specific		
<b>Product</b>	i-Order		
<b>Provider</b>	Indivia Pty Ltd		
<b>Available</b>	Worldwide		
<b>Website</b>	<a href="http://www.indivia.com.au/content/downloads/ResourcesStart/2">http://www.indivia.com.au/content/downloads/ResourcesStart/2</a>		
<b>Brief description</b>	i-Order is a Windows Mobile device based application allowing users to create or edit Sales Orders, and record proof of receipt directly into EXO Business on the go.		
<b>Main Benefits</b>	i-Orders updates EXO Business as quickly as your 3G or Wi-Fi connection will allow. Users will be able to Create, Edit and record Proof of Delivery of orders on the road. Because the device is updated in real time this will reduce stock availability issues, and increase the speed at which invoices can be raised, the recording of Proof of Delivery will reduce the time taken to resolve disputed delivery. <ul style="list-style-type: none"><li>• Communicates directly to EXO Business via either 3G or Wi-Fi.</li><li>• Allows users to Create and Edit Sales orders.</li><li>• Users can record and store proof of delivery in EXO Business.</li><li>• Devices with scanning ability can be used to populate orders.</li></ul>		
<b>Customer Suitability</b>	This tool will be ideal for business that needs to track proof of delivery of orders, or business that need to create ore edit orders on the road. This tool will be ideal for both delivery drivers and mobile sales people.		



<b>Business Need</b>	Sales Order Management		
<b>Industry</b>	Non-specific		
<b>Product</b>	i-Track		
<b>Provider</b>	Indivia Pty Ltd		
<b>Available</b>	Worldwide		
<b>Website</b>	<a href="http://www.indivia.com.au/content/downloads/ResourcesStart/2">http://www.indivia.com.au/content/downloads/ResourcesStart/2</a>		
<b>Brief description</b>	i-Track is a web portal allowing the creation of sales orders by customers or mobile sales staff. The interface is customisable for your requirements or to blend into your website.		
<b>Main Benefits</b>	i-Track is easy to deploy and simple to use, the flexible web based interface supports all browsers allowing your customers to place orders 24hours a day 7days a week. The web interface can be modified to suit your requirements or to blend or match your existing website. Because i-Track is fully integrated with MYOB EXO Business logged in users are able to see real time stock levels. <ul style="list-style-type: none"><li>• Web based interface that supports all browser types</li><li>• Show actual or false stock levels to logged in users</li><li>• Allows customers &amp; sales staff to place orders 24/7</li><li>• Special Sales login accounts, optimized for iPad use</li><li>• Special Customer login accounts, to view account and order history</li></ul>		
<b>Customer Suitability</b>	i-Track would suit all customers that have a need to lodge sales orders from remotely or after hours. This solution is compatible for use on any device or browser that can connect to the internet, including iPads.		

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Purchase Order Management	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Momentum Purchase / Invoice Approval Application	
<b>Provider</b>	Momentum Software Solutions	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
<b>Brief description</b>	Extension of EXO's standard Purchase Order Authorisation and Creditor Invoice Authorisation including viewing scanned documents	
<b>Main Benefits</b>	<p>Momentum's Purchase / Invoice Approval Utility enables the following:-</p> <ul style="list-style-type: none"> <li>• Maintain Users' authority limits in multiple companies for both PO's &amp; Invoices</li> <li>• Ability to restrict Authority by Branch</li> <li>• Consolidated View of all unapproved PO's and Invoices across multiple companies</li> <li>• View scanned Creditor Invoices</li> <li>• Approve / Query / Reject with full audit trail</li> </ul>	
<b>Customer Suitability</b>	EXO Business Customers with more advanced approval workflow needs	

<b>Business Need</b>	Sales Order Management	 
<b>Industry</b>	Wholesale Trade	
<b>Product</b>	Power Pack	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://exobiz.com.au/product.php?itemid=2">http://exobiz.com.au/product.php?itemid=2</a>	
<b>Brief description</b>	This is a collection of tools to allow you to get more productivity out of your MYOB EXO Business. From Bulk emailing and faxing to invoicing overdue fees.	
<b>Main Benefits</b>	<p>EBS Power Pack is a collection of utilities to give you more productivity out of EXO. There are several bulk email or fax screen which save you time and postage. There are also some stock take utilities and a pricing manager.</p> <ul style="list-style-type: none"> <li>• Email / Fax Creditor Remittances</li> <li>• Email / Fax Debtor Invoices and Statements</li> <li>• Email Overdue Customers</li> <li>• Serialised Stocktake</li> </ul>	
<b>Customer Suitability</b>	Any business that wants to fax or email remittances, statements and invoices.	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Sales Order Management	 
<b>Industry</b>	Wholesale Distribution	
<b>Product</b>	Sales Order Selector	
<b>Provider</b>	Oxygen Express Pty Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.oxygenexpress.com.au">http://www.oxygenexpress.com.au</a>	
<b>Brief description</b>	Sales Order Selector was designed to provide the manager of the picking slip process in your organisation with a tool to make profitable decisions for the warehouse.	
<b>Main Benefits</b>	<p>This Business Process is designed to be run at a point in the day or multiple points in the day by the "Pick Manager" who determines the pick slips to print on any particular day. It is a fully automated process and decisions can be based on some of the following key criteria;</p> <ul style="list-style-type: none"> <li>• Warehouse location;</li> <li>• Customer (No. of Orders, Value of Orders, Priority, Salesperson attached to Customer); and</li> <li>• Orders (Quantity, \$ Value, Available to Supply, % of Order that can be supplied to prevent picking low value or un-suppliable orders.</li> </ul>	
<b>Customer Suitability</b>	Any business that has a pick and pack process in their business. Originally designed for the Wholesale Giftware Industry.	

<b>Business Need</b>	Sales Order Management	 
<b>Industry</b>	Wholesale Trade	
<b>Product</b>	Symphony	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://exobiz.com.au/product.php?itemid=1">http://exobiz.com.au/product.php?itemid=1</a>	
<b>Brief description</b>	Symphony is a highly customisable order entry screen which gives you more information while you enter your order. It extends EXO's order entry functionality.	
<b>Main Benefits</b>	<p>Symphony replaces EXO's sales order process. It gives you more control over your order process. It is a highly customisable order entry screen which gives you more information while you enter your order. It extends EXO's order entry functionality.</p> <ul style="list-style-type: none"> <li>• Customise and extend your sales order entry screen</li> <li>• Quick pick - select order from previously sold items</li> <li>• Back to back ordering from sales order screen</li> <li>• Minimise switching between order screen and customer screen</li> <li>• Outbound Customer Call Lists</li> </ul>	
<b>Customer Suitability</b>	Any business that uses the sales order process.	

## Web Services and E-commerce

<b>Business Need</b>	Web Services and E-commerce	 
<b>Industry</b>	Wholesale Trade/retail	
<b>Product</b>	Dealers Online	
<b>Provider</b>	Kilimanjaro Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.k-c.com.au/add-on-products/dealers-online/">www.k-c.com.au/add-on-products/dealers-online/</a>	
<b>Brief description</b>	Dealers Online is a web based Business to Business tool that integrates tightly with MYOB EXO to control real-time stock and account information	
<b>Main Benefits</b>	<p>Dealers On-Line is a Business to Business e-commerce solution that gives your agents, stockists, retailers or sales reps access to live stock information, and the tools to manage their own orders.</p> <ul style="list-style-type: none"> <li>• Web-based interface that accesses a user-friendly version of EXO Sales Orders</li> <li>• Access to real-time stock and account information</li> <li>• Orders placed online appear instantly in EXO Business</li> <li>• Integrated with EXO (including price policies &amp; payment gateway integration)</li> <li>• Modern interface with optimised user experience</li> <li>• Features also include BOM kits, quotations, special pricing and low stock alerts</li> </ul>	
<b>Customer Suitability</b>	Stock based businesses with a high volume of orders and / or a team of sales reps looking to streamline the sales order process, reducing manual order entry. Wholesalers with a large dealer network where stock availability is critical.	

<b>Business Need</b>	Web Services and E-commerce	
<b>Industry</b>	Wholesale Trade	
<b>Product</b>	Straightsell	
<b>Provider</b>	SecurePay Pty Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.straightsell.com.au">http://www.straightsell.com.au</a>	
<b>Brief description</b>	Straightsell eCommerce provides comprehensive functionality for Wholesale Business to Business (B2B) eCommerce websites or online ordering, and Retail (B2C) eCommerce websites or Shopping Cart functionality, integrated with MYOB EXO Business.	
<b>Main Benefits</b>	<p>A full eCommerce system: fast and easy to navigate online catalogue, with shopping cart, simple product search, freight matrix and streamlined retail customer checkout, with optional registration process before buying, long product descriptions and special instructions, all available via category, sub-category, sub-sub category with 'more info' link to PDF.</p> <ul style="list-style-type: none"> <li>• Integration with MYOB EXO Business</li> <li>• Wholesale B2B and retail B2C order taking</li> <li>• Search Engine optimised construction</li> <li>• PCI DSS compliant Credit Card processing</li> <li>• Includes Content Management System</li> <li>• Standard or Custom website packages</li> </ul>	
<b>Customer Suitability</b>	Small to Medium Enterprise's (SME) focused on importation, wholesale, or retail of tangible products.	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Web Services and E-commerce
<b>Industry</b>	Wholesale Trade
<b>Product</b>	VI e-Invoicing
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/myob-components/for-foodstuffs-and-pel-suppliers/">http://veryimpressivesoftware.co.nz/products/myob-components/for-foodstuffs-and-pel-suppliers/</a>
<b>Brief description</b>	VI e-Invoicing has been Developed specifically to support suppliers of Foodstuffs and Progressive Enterprise Ltd with the requirement for electronic purchase orders and invoices.
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Very Impressive e-Invoicing is an interface for EDI communications between EXO and Foodstuffs, Woolworths (PEL), Mitre10 and other trading partners that takes the hassle out of manually receiving purchase orders, creating a sales order within your system and then creating invoices, printing them out and entering them via a web page into the relevant system.</li> <li>• Increased productivity</li> <li>• Increased accuracy</li> <li>• Cost effectiveness</li> <li>• Time saving</li> </ul>
<b>Customer Suitability</b>	Any business selling to the major retail chains/outlets.

<b>Business Need</b>	Web Services and E-commerce
<b>Industry</b>	Non specific
<b>Product</b>	Very Impressive EXO2EBay
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.veryimpressivesoftware.co.nz/">http://www.veryimpressivesoftware.co.nz/</a>
<b>Brief description</b>	Easy to use interface that allows you to quickly upload your EXO stock to the world's largest online marketplace, eBay
<b>Main Benefits</b>	<p>If you are using eBay as your online store, you want items being auctioned as frequently as possible. It can be a time consuming, if not tedious task, especially when you have large numbers of items to list. EXO2eBay is a tool that handles all the common tasks related with managing eBay auctions.</p> <ul style="list-style-type: none"> <li>• Easy to use interface for creating auctions</li> <li>• Download sales orders when auction is won along with customer details</li> <li>• If payment is via PayPal as soon as it is made then the sales order is marked as paid</li> <li>• Keeps the history of items listed and how many were sold allowing you to plan future auctions</li> </ul>
<b>Customer Suitability</b>	Any organisation that sells stock items on eBay and need a faster and more effective and efficient tool for synchronising auctions and orders



# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Web Services and E-commerce
<b>Industry</b>	Non-specific
<b>Product</b>	Very Impressive Purchasing
<b>Provider</b>	Very Impressive Software Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/very-impressive-purchasing/">http://veryimpressivesoftware.co.nz/products/very-impressive-purchasing/</a>
<b>Brief description</b>	A web-based product that allows users to enter wish lists that are consolidated into purchase requisitions, have them approved, and have them built into consolidated purchase orders (where appropriate) by the purchasing office.
<b>Main Benefits</b>	<p>VI Purchasing is a web-based product that allows entry of purchase requisitions, have them approved, and have them built into consolidated purchase orders (where appropriate) by the purchasing office. Track commitments (outstanding Purchase Orders)</p> <ul style="list-style-type: none"> <li>• Control sign-off (checks delegation levels)</li> <li>• Electronic authorisation (no waiting for file)</li> <li>• Integrated with EXO Business</li> </ul>
<b>Customer Suitability</b>	Medium to Large businesses who use purchase orders or where they are geographically spread and need invoices to be authorised without sending paper copies to everyone.



<b>Business Need</b>	Web Services and E-commerce
<b>Industry</b>	Non-specific
<b>Product</b>	WebB2B for MYOB EXO
<b>Provider</b>	Kruger & Kings-Lynne (KKL)
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.kkl.com.au/webb2b-for-myob-exo/">http://www.kkl.com.au/webb2b-for-myob-exo/</a>
<b>Brief description</b>	WebB2B is an online store fully integrated with MYOB EXO Business
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Increased Sales Volumes and Order Flexibility</li> <li>• Eliminate the need for double data entry associated with phtac.one and fax orders</li> <li>• You specify whether customers can see full stock level details</li> <li>• Customer specific pricing is automatically applied due to the integration with MYOB EXO Business</li> <li>• Boost Your Credibility - Impress your customers with your advanced e-commerce platform</li> </ul>
<b>Customer Suitability</b>	Solution is applicable to all SMEs



# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Web Services and E-commerce
<b>Industry</b>	Non-specific
<b>Product</b>	Web Ninja Online Stores
<b>Provider</b>	Web Ninja Pty Ltd
<b>Available</b>	Australia & New Zealand
<b>Website</b>	<a href="http://www.webninja.com.au">www.webninja.com.au</a> and <a href="http://www.webninja.co.nz">www.webninja.co.nz</a>
<b>Brief description</b>	<p>Web Ninja's can integrate MYOB EXO to either a Web Ninja 'standard' or 'custom' online store, Magento e-commerce and EBay, providing you the ability to efficiently maintain your web presence whilst exposing new and existing customers to your products. Keep entering your customer, product and pricing information into MYOB EXO and let Web Ninja take care of the rest. No more duplicate data entry of products, pricing and orders.</p>
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• With Web Ninja web stores you only need enter your products into MYOB EXO they will be available to sell via your Web Ninja online store, a Magento e-commerce store and EBay</li> <li>• Cash sale customers purchase at your retail prices 24/7 and Account Customers place sales orders at their pricing rules at their convenience</li> <li>• Logged in customers can access their invoices/statements, previous orders and 'quick pick' history (for easy ordering), ETA's on incoming stock, backorders and much more</li> <li>• When orders are placed on-line they are imported into MYOB EXO as a sales order for you to simply fulfil the order and dispatch the goods, no duplicate data entry required</li> <li>• Supports all major 3rd party payment gateways including Securepay, DPS, PayPal and major Australian banks</li> <li>• Use MYOB EXO's extra fields to group, sort or provide further details for your stock's display in your web store</li> <li>• Fully featured Content Management System (CMS) allowing you the freedom to create new pages, upload banners/images, supporting files for downloading and build effective SEO (search engine optimisation) information</li> <li>• Supports all versions of MYOB EXO</li> </ul>
<b>Customer Suitability</b>	Importer, Wholesaler or Retailer





## Point of Sale

Business Need	Point of Sale	 
Industry	Retail Trade	
Product	EBS Point of Sale	
Provider	Exobiz Services	
Available	Australia & New Zealand	
Website	<a href="http://www.exobiz.com.au/products_info.php?products_id=15">http://www.exobiz.com.au/products_info.php?products_id=15</a>	
Brief description	EBS Point of Sale is a touch screen POS system which enabled fast, easy sale entry. It can be run using full touch screen or keyboard but it is designed around touch screen	
Main Benefits	<ul style="list-style-type: none"><li>• Designed from the ground up to be touch screen friendly</li><li>• Easy To Use with fast transaction flow and throughput</li><li>• Offline POS Option</li><li>• Support for vouchers and laybys</li><li>• Mix and match pricing</li><li>• Customisable by customer request</li></ul>	
Customer Suitability	Small retailer to multi-store retailer	

# MYOB EXO Business

## Add on Solutions Catalogue

### Other



<b>Business Need</b>	Document Automation	 
<b>Industry</b>	Non-specific	
<b>Product</b>	AutoDoc HSE	
<b>Provider</b>	Axsys IT Pty Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.streamlinesoftware.net">http://www.streamlinesoftware.net</a>	
<b>Brief description</b>	Provides a streamlined, automated Email, Fax, Print and Archive delivery system that reduces delivery and stationery costs and saves time, taking you one step closer to the paperless office.	
<b>Main Benefits</b>	<ol style="list-style-type: none"> <li>1) Reduce document delivery costs using Fax, Email and SMS without user intervention.</li> <li>2) Improve communication with clients and suppliers giving multiple delivery options.</li> <li>3) Automate the capture of archive copies of documents as they are processed</li> <li>4) Create rich HTML emails, faxes and SMS with contextual information directly of your application</li> </ol>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	



<b>Business Need</b>	Scheduling	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Bizpro ManifestPlanner	
<b>Provider</b>	Bizpro	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://bizpro.com.au/">http://bizpro.com.au/</a>	
<b>Brief description</b>	Bizpro manifest planner allows users to assign sales orders to a manifest automatically based on region and provides a calendar view of existing assignments for planning.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Split screen calendar view of orders assigned to manifests</li> <li>• Automatic creation of manifests into the future – x per day per “Run”. The settings can be defined by the client and can be used for delivery runs, technicians, etc.</li> <li>• Create follow up’s on the original order screen and assign these to future days.</li> </ul>	
<b>Customer Suitability</b>	Suitable for customers who need to plan their delivery runs or even manage work assigned to field agents in geographical areas.	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Enhanced professional emailing	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Custom Button Emailer	
<b>Provider</b>	Simcock IT Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.simcockit.com.au/resources.html#CustomSoftware">http://www.simcockit.com.au/resources.html#CustomSoftware</a>	
<b>Brief description</b>	Custom Button Emailer improves the efficiency and professionalism of emailing out documentation from MYOB EXO Business; primarily sales orders and purchase orders.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Speed up the sending out of standard forms in a professional manner</li> <li>• Create professional looking emails</li> <li>• Send personalised emails from MYOB EXO Business quickly</li> <li>• Each user can have unique email templates</li> <li>• Only integrates with Microsoft Outlook</li> </ul>	
<b>Customer Suitability</b>	Anyone customer who uses MYOB EXO Business and emails customers on a regular basis	


<b>Business Need</b>	General Ledger Posting	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Custom GL Banking Batch Processor	
<b>Provider</b>	Simcock IT Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.simcockit.com.au/resources.html#CustomSoftware">http://www.simcockit.com.au/resources.html#CustomSoftware</a>	
<b>Brief description</b>	The Custom Banking Batch Processor has been built to batch your posted GL banking transactions in a logical and efficient way, for smarter reporting and for easier bank and debtor reconciliations.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Improves the process of doing banking batches at the debtor level.</li> <li>• Built to be paired with our GL posting module. Issues resolved by doing banking batches at the GL level;</li> <li>• Allows the batching of creditor refunds with debtor payments.</li> <li>• No issue with a banking batch spanning two periods causing timing problems.</li> <li>• Allows for easier debtor reconciliations due no timing problems and it is also simpler because every debtor transaction has a matching transaction in the GL and all can be traced by sequence numbers.</li> <li>• There is no hold up with GL reports as there is not any delay necessary in the posting process. No transactions left behind in the sub ledger awaiting batching.</li> </ul>	
<b>Customer Suitability</b>	Suitable for any business that wants to improve efficiency and simplicity in bank reconciliations.	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Banking Batches	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Custom GL Posting Application	
<b>Provider</b>	Simcock IT Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.simcockit.com.au/resources.html#CustomSoftware">http://www.simcockit.com.au/resources.html#CustomSoftware</a>	
<b>Brief description</b>	The Custom GL Posting for EXO allows you to customise the way your debtor, creditor and stock sub ledgers are posted to the General Ledger, using multiple control accounts, and other modified postings.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>Fully customisable solution</li> <li>Exercise more control and flexibility over your General Ledger.</li> <li>Use multiple control accounts to separate your stock by location.</li> <li>Use multiple control accounts to separate consignment and owned stock.</li> <li>Use multiple control accounts for Debtors based on currency, group or account.</li> <li>Use multiple control accounts for Creditors based on currency, group or account.</li> <li>Realised currency gains and losses post as part of ledger posting for that period.</li> <li>Line level linking to the GL from invoice lines, debtors and creditors.</li> <li>Control Revenue postings and Cost of Sale postings by custom methods.</li> <li>This product is paired with our GL banking batches program which gets around the issues with doing banking batches at the debtor level.</li> </ul>	
<b>Customer Suitability</b>	Suitable for any business that requires there subs ledgers to be posted in a specific way.	



<b>Business Need</b>	Dispatch Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	Dispatch	
<b>Provider</b>	Kruger & Kings-Lynne (KKL)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.kkl.com.au/dispatch/">http://www.kkl.com.au/dispatch/</a>	
<b>Brief description</b>	Dispatch is a program that runs alongside EXO Business that significantly streamlines the delivery process.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>Automatically imports orders and standing orders from EXO to generate run sheets</li> <li>Create templates to store run information – reuse and edit with ease</li> <li>Allows you to re-order client visits on the run sheets with ease</li> <li>Systematically manage picking and packing with just a few clicks</li> <li>Updates to the EXO database in real time</li> <li>Greatly reduces the work involved in generating run sheets</li> <li>Reduce picking, packing and driver error</li> <li>Increased delivery promptness increases customer satisfaction</li> <li>Less time on tedious tasks equals more time to spend on your core business</li> </ul>	
<b>Customer Suitability</b>	Suit, but is not limited to the following industries: food and beverage, stationery, motor parts, and trade supplies	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Company Communication	 
<b>Industry</b>	Non-specific	
<b>Product</b>	EBS Business Alerts	
<b>Provider</b>	Exobiz Services	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.exobiz.com.au/products_info.php?products_id=16">http://www.exobiz.com.au/products_info.php?products_id=16</a>	
<b>Brief description</b>	EBS Business Alerts allows management to be made aware of an event that takes place in the business automatically	
<b>Main Benefits</b>	<p>There are a number of alert types that can be setup that can automatically email the nominated contacts of the event that has taken place including:</p> <ul style="list-style-type: none"> <li>• MYOB EXO Business – Reason Class Events</li> <li>• MYOB EXO Database Event Notification</li> <li>• Schedule existing Clarity Reports or create new ones</li> <li>• Schedule a Quick Report Query from the MYOB EXO database</li> </ul>	
<b>Customer Suitability</b>	All customers requiring event specific alerts / notifications	



<b>Business Need</b>	Import/Export tool	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Enprise Importer / Exporter	
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	<p>Import / export data easily, between a spread sheet or a CSV file and an MSSQL database. Using a 'wizard' style interface for ease of use, Data Importer / Exporter stores 'templates' of the import / export formats required and can be run on a scheduled or ad-hoc basis.</p>	
<b>Main Benefits</b>	<p>Importer / Exporter is a wizard based importing and exporting tool for any MS SQL database. It can be run through the standard GUI interface or triggered via Windows Task Scheduler to complete repetitive tasks.</p> <ul style="list-style-type: none"> <li>• Wizard based import / export tool</li> <li>• Support for multiple worksheets in Excel</li> <li>• Can insert new records as well as update existing records</li> <li>• Import can be scheduled using standard Windows Task Scheduler.</li> <li>• Transportable template file formats</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	

# MYOB EXO Business

## Add on Solutions Catalogue



<b>Business Need</b>	Workflow creation	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Enprise Framework	
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	Framework is an alternative to development environments that allows technical consultants to design applications that work on any Microsoft SQL Server database.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Extends MYOB EXO Business to meet customer specific needs.</li> <li>• Build basic screens through to complete modules.</li> <li>• Easy, inexpensive way of developing customised applications for your customers.</li> <li>• No development skills required</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	




<b>Business Need</b>	Company Communication	 
<b>Industry</b>	Service	
<b>Product</b>	Enprise SMS Alerts Engine	
<b>Provider</b>	Enprise Solutions Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.enprise.co.nz/Services/?pageID=Services">http://www.enprise.co.nz/Services/?pageID=Services</a>	
<b>Brief description</b>	Background service that monitors the EXO database for specified events and sends an SMS message to alert users.	
<b>Main Benefits</b>	<p>Enprise SMS Alert Engine runs as a service on your EXO server and monitors the SQL database for pre-configured events. If an event is triggered by an action in EXO or the SQL database the SMS engine will send a pre-defined SMS message to the specified device number.</p> <ul style="list-style-type: none"> <li>• Quickly alerts key personnel of issues in the business.</li> <li>• Simple to use, uses Vodem or similar Vodafone device for low cost transmission (requires Vodafone connection).</li> <li>• Monitors any event configured by technical consultant.</li> <li>• Configurable SMS message formats.</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Bulk Email Sender	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Email Sender for EXO Business	
<b>Provider</b>	Simcock IT Consulting	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.simcockit.com.au/resources.html#CustomSoftware">http://www.simcockit.com.au/resources.html#CustomSoftware</a>	
<b>Brief description</b>	Email Sender for EXO Business is designed to send invoices, statements or direct marketing material to your account contacts by email in a few easy steps.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Save time &amp; money sending personalised emails with PDF attachments containing invoices/statements to the contacts you specify using Marketing Classes and Account Groups to filter the contacts.</li> <li>• Filter the invoice or statement documents you send via Period and Date range as well as other options such as 'Outstanding Invoices' checkbox style filters.</li> <li>• When used in conjunction with a Fax Server or an Internet Fax provider the application will send the same documents via standard mail transfer protocols (SMTP) delivering the documents directly to your account contacts inbox or fax machine.</li> <li>• Email your account contacts directly with promotional or informative documents such as upcoming sale events, change of operating hour's notices, newsletters or any other documents you would normally post or fax in a professional looking HTML format with or without email attachments.</li> </ul>	
<b>Customer Suitability</b>	SMEs that want to improve efficiency in sending professional looking HTML emails with invoices/statements and can also be used for direct marketing to your account contacts.	


<b>Business Need</b>	Debtor Management	  
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Collect Quick	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Provides a live view of all debtor balances, tools to view, sort and manage over dues, interact with live balances and movements of the debtor account in EXO Business.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Prioritise to focus on the most important collection activities, listing the appropriate debtors to process</li> <li>• Any promise not met sets new task for user to at-tack failed commitments in priority order—continually refreshed live against the debtors movements</li> <li>• No more printing new debtors lists after each banking — it's all sorted and prioritised based on the true debtors ledger at all times</li> <li>• All communications past &amp; present are on hand for accurate follow up</li> <li>• Just enter the commitment made by the debtor and the system checks that the promise was kept and if not, alerts the user &amp; places the record in the priority task list</li> <li>• The debtor receives email record of what they have committed to within seconds of contact</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Image Management	
<b>Industry</b>	Non-specific	
<b>Product</b>	GlobalBizpro Image Tailor	
<b>Provider</b>	GlobalBizpro Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.globalbizpro.co.nz/developments/default.aspx">http://www.globalbizpro.co.nz/developments/default.aspx</a>	
<b>Brief description</b>	Takes multiple images of variable shapes and sizes and re-creates them to a consistent height or width, saving them all as .jpegs	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Simply drop all images for conversion into a folder and the module processes them all automatically</li> <li>• Images are often gathered from variable sources in several different formats—all converted to the same user defined configuration</li> <li>• You determine the compression output standard based on your needs for the specific media (e.g. Print, Web, email etc)</li> <li>• You can see the result, before completing the save process</li> <li>• Only proceed with the change on confirmation the result is what you want</li> <li>• High level of identification when dealing with numerous image files</li> <li>• Optimise storage media with one set of modified files</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	



  

<b>Business Need</b>	Subscriptions	
<b>Industry</b>	Non-specific	
<b>Product</b>	i-Subscriptions	
<b>Provider</b>	Indivia Pty Ltd	
<b>Available</b>	Worldwide	
<b>Website</b>	<a href="http://www.indivia.com.au/content/downloads/ResourcesStart/2">http://www.indivia.com.au/content/downloads/ResourcesStart/2</a>	
<b>Brief description</b>	i-Subscriptions is a variation of EXO Business Subscriptions module, there are more available periodic cycles, additional GST Controls (independent of the Debtor Account) and allows for the use of Extra Fields.	
<b>Main Benefits</b>	<p>i-Subscriptions caters for additional periodic subscription cycles as well as the ability for Debtor accounts set up for GST inclusive while allowing the configuration of GST exclusive subscriptions and vice-versa:</p> <ul style="list-style-type: none"> <li>• More periodic cycles available.</li> <li>• Choose tax inclusive/exclusive subscriptions (not accounts).</li> <li>• Use of extra fields in subscriptions.</li> </ul>	
<b>Customer Suitability</b>	This product would be ideal for customers that like the EXO Business Subscriptions module, who require additional cycles (weekly, fortnightly, 28 days, monthly, 2-monthly, quarterly, 6-monthly and annual subscription). Companies requiring different GST configuration than what how the Debtor accounts are configured.	





# MYOB EXO Business

## Add on Solutions Catalogue


<b>Business Need</b>	Audit Trail	 
<b>Industry</b>	Non-specific	
<b>Product</b>	Momentum Auditor	
<b>Provider</b>	Momentum Software Solutions	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.momentumsoftwaresolutions.com.au/custom-solutions">http://www.momentumsoftwaresolutions.com.au/custom-solutions</a>	
<b>Brief description</b>	Provides Full Audit-Trail not currently available in MYOB EXO. Audit any MYOB EXO Table & Field (except high volume transaction tables). Records field old & changed value, date changed and user. User interface to query & review who changed what and when.	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>Audits any required table &amp; field</li> <li>Easy interface to query who changed what</li> </ul>	
<b>Customer Suitability</b>	EXO Business Customer with detailed audit requirements	


<b>Business Need</b>	Bank Imports	 
<b>Industry</b>	Non-specific	
<b>Product</b>	PS Bank Import	
<b>Provider</b>	Penthouse Suite Ltd (PMS LTD)	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://www.penthouse-suite.co.nz">www.penthouse-suite.co.nz</a> or <a href="http://www.penthouse-suite.com">www.penthouse-suite.com</a>	
<b>Brief description</b>	Import from a .csv bank statement and auto enters payments to debtors and creditor accounts	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>The bank import programme takes a csv file downloaded from the bank and reads it looking for APs and DCs.</li> <li>It then displays these on the left side of the screen.</li> <li>On the right of the screen it shows creditors account and GL account the payment will go to (this comes from the creditor)</li> <li>When the file is correct, the Import file button is used and the programme creates an invoice and payment for creditors in EXO Business and allocates these to each other. For Debtors, a payment is created and if an invoice match is found, the payment is allocated.</li> </ul>	
<b>Customer Suitability</b>	Anyone who has a large number of recurring dc's or ap's	

# MYOB EXO Business

## Add on Solutions Catalogue

<b>Business Need</b>	Import Tool	
<b>Industry</b>	Non-specific	
<b>Product</b>	VI Importer	
<b>Provider</b>	Very Impressive Software Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/products/myob-components/very-impressive-importer/">http://veryimpressivesoftware.co.nz/products/myob-components/very-impressive-importer/</a>	
<b>Brief description</b>	Imports CSV, XML files and converts them to Invoices, Orders, Journals, Payments and Accounts and posts them into EXO Business (and MYOB AccountRight if required).	
<b>Main Benefits</b>	<ul style="list-style-type: none"> <li>• Very Impressive Importer is a product that lets MYOB users import data into the systems (EXO, Accounts and Premier) such as debtors, creditors, sales orders, and invoices from files of various formats.</li> <li>• You can build templates that describe the file and where it is and schedule them to run unattended.</li> <li>• Reduces the amount of time for data re-entry</li> <li>• Increases productivity as more time can be spent on other tasks</li> </ul>	
<b>Customer Suitability</b>	Any sized customers who would like to reduce the amount of time spent in data re-entry.	

<b>Business Need</b>	Recurring transactions management	
<b>Industry</b>	Non-specific	
<b>Product</b>	VI Reposter	
<b>Provider</b>	Very Impressive Software Ltd	
<b>Available</b>	Australia & New Zealand	
<b>Website</b>	<a href="http://veryimpressivesoftware.co.nz/">http://veryimpressivesoftware.co.nz/</a>	
<b>Brief description</b>	A module similar to MYOB Subscriptions but with more functionality. You can set up G/L Journals, Debtors and Creditor Invoices and Sales Orders to repeat on given frequencies.	
<b>Main Benefits</b>	<p>A module that adds functionality in the area of repeat postings. Any type of posting can be setup to repeat on a specified frequency. Part of descriptions, details can be setup to be replaced at the time of posting with parameters requested at the time of posting.</p> <ul style="list-style-type: none"> <li>• To save time posting the same set transactions.</li> <li>• Ability to "replace" parts of the description (e.g. &lt;Month&gt; Rent becomes June Rent)</li> <li>• Don't have to remember to reverse accruals</li> </ul>	
<b>Customer Suitability</b>	Solution is applicable to all SMEs	



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