

**AUTO
TRANSFORM**
Engineered Innovation



Achieving extraordinary growth – with the help of Aztech Solutions and MYOB EXO

We spoke to Joshua from Auto Transform to discuss how the vehicle-interior business has achieved an amazing 50 per cent growth in just three years since partnering with Aztech Solutions and MYOB EXO.

“We specialise in fitting out the interiors of commercial vehicles with systems for passenger transport, mobility transport and equipment transport for service companies. We’re innovative, engineering-focused and the industry leaders in our field.

We approached Aztech Solutions about three years back – our ineffective systems were really holding us back - nothing was systemised or structured in a coordinated way. We knew the best way to move forward was to combine all our systems under one umbrella and this wasn’t going to be solved with a few Excel spreadsheets.”

Finding the complete solution with Aztech

“We are a progressive, growing company and look for people that can partner with our success and we saw Aztech as being advanced and innovative in their approach. They offered a complete system: from new business to job costing and customer retention management – and it’s the customer retention management capability of EXO that has really made an enormous difference to our growth sheets.

We’ve grown 50 per cent in the past three years and we certainly would never have achieved that without MYOB EXO.

MYOB EXO takes effectiveness to another level: you can drill into it and find out the workings of the cogs, which is so valuable from a management perspective. We’ve been maximising all the capabilities of MYOB EXO – and there are many - and using it as a whole system to forward our business. It gives you the ability to drill into things and then look at something else without having to exit out and go into another system – it’s a practical and logical way to combine data.

Supporting future growth with tailored solutions

Doug at Aztech is continually proactive in providing the best service – it helps that Aztech Solution’s staff really believe in their business. Aztech Solutions are like us in that they are a solution-minded team – if something’s not working we’ll talk about it.

Our business is close to making some massive strategic leaps forward, including a new purpose built facility so we can maximise our service to customers and engineer products efficiently – and Aztech Solutions and MYOB EXO is continuing to support us in this growth.”